

**PENNSYLVANIA MILK MARKETING BOARD**  
**Over-Order Premium Hearing**  
**December 4, 2013**

**Board Staff Surrebuttal Testimony – David DeSantis**

GNEMMA has proposed extending the duration of this Over-Order Premium decision to eight months. PAMD has opposed that extension in their rebuttal. Board Staff offers the following observations. We note that the current hearing schedule necessitates holding hearings during busy holiday months or in the midst of traditional vacation months. If however the hearings were to take place in the Spring and Fall, they would be held when there are typically fewer demands on the Board's schedule. In addition a Fall hearing will permit participants time to evaluate the previous growing season and production trends. Further, shifting to a Spring hearing will allow the Board to evaluate to what extent the new farm bill will impact Pennsylvania.

**Over-Order Premium Hearing – December 4, 2013**  
**Pennsylvania Milk Marketing Board Staff**  
**Witness List**

David DeSantis, Milk Marketing Board Chief of Enforcement and Accounting, will testify as an expert on milk regulation and cost accounting, including the costs and regulation of producing, processing, packaging, delivering, and selling milk, wholesale and retail milk prices, and specifically the diesel fuel add-on to the over-order premium.

***Andrew L. Saylor***

Andrew L. Saylor, Staff Attorney  
Pennsylvania Milk Marketing Board

**OVER-ORDER PREMIUM HEARING – ALL MILK MARKETING AREAS – DECEMBER 4, 2013**  
**CERTIFICATE OF SERVICE**

I hereby certify that on this date, December 2, 2013, I have served true and correct copies of the foregoing by email on behalf of the Milk Marketing Board Staff to the following (all of whom will accept service by email):

**Pennsylvania Milk Marketing Board**

Douglas L. Eberly, Esquire, Chief Counsel  
2301 North Cameron Street  
Harrisburg, PA 17110  
deberly@pa.gov

**Pennsylvania Association of Milk Dealers**

Ober, Kaler, Grimes & Shriver  
1401 H Street, NW  
Washington, DC 20005

Wendy Yoviene, Esquire  
wyoviene@ober.com

Amy E. Garber, Esquire  
aegarber@ober.com

Carl D Herbein, CPA  
Herbein & Company, Inc  
2763 Century Boulevard  
Reading, PA 19610  
cdherbein@herbein.com

**Greater Northeast Milk Marketing Agency**

Marvin Beshore, Esquire  
Law Firm of Marvin Beshore  
130 State Street – PO Box 946  
Harrisburg, PA 17108-0946  
Mbeshore@beshorelaw.com

Dennis J. Schad, Land O'Lakes, Inc.  
405 Park Drive  
Carlisle, PA 17013  
djschad@landolakes.com

Dean Ellinwood, Dairy Marketing Services  
PO Box 4844  
Syracuse, NY 13221-4844  
Dean.Ellinwood@DairyMarketingServices.com

Troye Cooper  
Maryland & Virginia Milk Producers Cooperative  
Association, Inc.  
1985 Isaac Newton Square West

Reston, VA 20190  
tcooper@mdvamilk.com

**Commonwealth of Pennsylvania, Department of  
Agriculture**

John H. Howard, Esquire  
Pennsylvania Department of Agriculture  
2301 N. Cameron Street  
Harrisburg, PA 17110  
johoward@pa.gov

**Pennsylvania Food Merchants**

Kevin Lutkins, Esquire  
PA Food Merchants Association  
1029 Mumma Road – P O Box 870  
Camp Hill, PA 17001-0870  
klutkins@memoco.com

Thomas Price., CPA  
Herbein & Company, Inc.  
2763 Century Boulevard  
Reading, PA 19610  
tjprice@herbein.com

**Pennsylvania Farm Bureau**

John J. Bell, Esquire  
Pennsylvania Farm Bureau  
510 S. 31st Street –P.O. Box 8736  
Camp Hill, PA 17011-8736  
jjbell@pfb.com

**Pennsylvania State Grange**

Debbie Chappell  
Versant Strategies  
116 Pine Street – 5<sup>th</sup> Floor  
Harrisburg, PA 17101  
dchappell@versantstrategies.net

Matthew Espenshade  
213 Black Swamp Road  
Bainbridge, PA 17502  
m.c.espenshade@comcast.net

Respectfully submitted,

**Andrew L. Saylor**

Staff Attorney, Pennsylvania Milk Marketing Board