## Commonwealth of Pennsylvania

Milk Marketing Board
2301 North Cameron Street
Harrisburg, PA 17110-9408

## AN ORDER REGARDING CONTAINERS

NOW, this $5^{\text {th }}$ day of December 2007, the Commonwealth of Pennsylvania, Milk Marketing Board (Board), adopts and issues this official general order pursuant to the authority conferred by the Milk Marketing Law, 31 P.S. §§ 700j-101-700j-1204. This order will become effective at 12:01 a.m. on January 1, 2008.

## SECTION I

The attached findings of fact and conclusions of law are incorporated herein by this reference as though fully set forth in this order.

## SECTION II

In each Milk Marketing Area the container costs adopted by the Board in this order and listed in Findings of Fact 4 and 6 shall replace the container costs embodied in the Official General Orders/Cost Replacement Orders and price announcements for the respective Milk Marketing Areas.

PENNSYLVANIA MILK MARKETING BOARD

Boyd E. Wolff, Chairman

Luke F. Brubaker, Member

[^0]Date: December 5, 2007

# FINDINGS OF FACT AND CONCLUSIONS OF LAW 

## CONTAINERS

November 7, 2007

## FINDINGS OF FACT

1. On November 7, 2007, the Pennsylvania Milk Marketing Board ("Board") convened a hearing for all milk marketing areas to receive testimony and evidence to consider container costs and their effect on minimum wholesale and retail prices.
2. Notice of the hearing was published at 37 Pennsylvania Bulletin 5105 on September 15, 2007, and was mailed to those who have requested notice of Board hearings by means of Bulletin No. 1418 dated September 5, 2007.
3. At the conclusion of the hearing, the parties waived their right to file briefs.
4. Gary Gojsovich testified for Board Staff as an expert in milk cost accounting. Carl Herbein testified for the Pennsylvania Association of Milk Dealers ("Dealers") as an expert in milk cost accounting. Board Staff and Dealers were the only parties to present evidence regarding container costs. Mr. Gojsovich and Mr. Herbein calculated container costs based on the cross sections of milk dealers used in the most recent cost replacement orders in each area. With the exception of half pint containers, Mr. Gojsovich and Mr. Herbein recommended that the Board continue to use a blended or combined container cost for those sizes of containers where both plastic and paper containers are present in the market. They agreed on the following container costs for the applicable cross sections of milk dealers:

| Area 1: | Gallon | $\$ 0.1627$ |
| :--- | :--- | :--- |
|  | Half Gallon | $\$ 0.1213$ |
|  | Quart | $\$ 0.0890$ |
|  | Pint | $\$ 0.0781$ |
|  | 12 ounce | $\$ 0.0361$ |
|  | 10 ounce | $\$ 0.0301$ |
|  | Half Pint (paper) | $\$ 0.0183$ |
|  | 4 Ounce | $\$ 0.0181$ |
|  | Dispenser (per quart) | $\$ 0.0591$ |


| Area 2: | Gallon | \$0.1561 |
| :---: | :---: | :---: |
|  | Half Gallon | \$0.1206 |
|  | Quart | \$0.0695 |
|  | Pint | \$0.0798 |
|  | 12 ounce | \$0.0630 |
|  | 10 ounce | \$0.0855 |
|  | Half Pint (plastic) | \$0.0578 |
|  | Half Pint (paper) | \$0.0203 |
|  | 4 Ounce | \$0.0210 |
|  | Dispenser (per quart) | \$0.0367 |
| Area 3: | Gallon | \$0.1600 |
|  | Half Gallon | \$0.1204 |
|  | Quart | \$0.0753 |
|  | Pint | \$0.0637 |
|  | 12 ounce | \$0.0630 |
|  | 10 ounce | \$0.0394 |
|  | Half Pint (plastic) | \$0.0595 |
|  | Half Pint (paper) | \$0.0228 |
|  | 4 Ounce | \$0.0229 |
|  | Dispenser (per quart) | \$0.0358 |
| Area 4: | Gallon | \$0.1607 |
|  | Half Gallon | \$0.1272 |
|  | Quart | \$0.1011 |
|  | Pint | \$0.0923 |
|  | 12 ounce | \$0.0630 |
|  | 10 ounce | \$0.0309 |
|  | Half Pint (plastic) | \$0.0584 |
|  | Half Pint (paper) | \$0.0232 |
|  | 4 Ounce | \$0.0223 |
|  | Dispenser (per quart) | \$0.0419 |
| Area 5: | Gallon | \$0.1375 |
|  | Half Gallon | \$0.1074 |
|  | Quart | \$0.0877 |
|  | Pint | \$0.0939 |
|  | 12 ounce | \$0.0463 |
|  | 10 ounce | \$0.0405 |
|  | Half Pint (plastic) | \$0.0546 |
|  | Half Pint (paper) | \$0.0228 |
|  | 4 Ounce | \$0.0206 |
|  | Dispenser (per quart) | \$0.0399 |

Area 6:

| Gallon | $\$ 0.1761$ |
| :--- | :--- |
| Half Gallon | $\$ 0.1124$ |
| Quart | $\$ 0.1357$ |
| Pint | $\$ 0.1282$ |
| 12 ounce | $\$ 0.0376$ |
| 10 ounce | $\$ 0.0310$ |
| Half Pint (plastic) | $\$ 0.0669$ |
| Half Pint (paper) | $\$ 0.0213$ |
| 4 Ounce | $\$ 0.0215$ |
| Dispenser (per quart) | $\$ 0.1185$ |

The Board finds that the container costs noted above should replace the container costs currently in use.
5. Regarding half pint containers, Mr. Gojsovich and Mr. Herbein testified that the Board should continue its present practice of using the paper price and calculating a plastic addon, based on the difference between the half-pint paper cost and the half-pint plastic cost, to be used when milk is sold in rigid plastic half-pint containers. The Board finds that this practice should continue.
6. Mr. Gojsovich and Mr. Herbein also recommended that the Board continue to update plastic container costs on a monthly basis. The Board finds that the monthly updates should continue, using the following base plastic container costs agreed to by Mr. Gojsovich and Mr. Herbein:

| Area 1: | Gallon | $\$ 0.1627$ |
| :--- | :--- | :--- |
|  | Half Gallon | $\$ 0.1233$ |
|  | Quart | $\$ 0.1027$ |
|  | Pint | $\$ 0.0788$ |
|  | 12 ounce | $\$ 0.0361$ |
|  | Half Pint (plastic) | $\$ 0.0561$ |
| Area 2: |  |  |
|  | Gallon | $\$ 0.1561$ |
|  | Half Gallon | $\$ 0.1284$ |
|  | Quart | $\$ 0.0989$ |
|  | Pint | $\$ 0.0929$ |
|  | 12 ounce | $\$ 0.0630$ |
|  | Half Pint (plastic) | $\$ 0.0578$ |
|  |  |  |
|  | Gallon | $\$ 0.1600$ |
|  | Half Gallon | $\$ 0.1299$ |
|  | Quart | $\$ 0.1116$ |
|  | Pint | $\$ 0.0942$ |
|  | 12 ounce | $\$ 0.0630$ |
|  | Half Pint (plastic) | $\$ 0.0595$ |


| Area 4: | Gallon | $\$ 0.1607$ |
| :--- | :--- | :--- |
|  | Half Gallon | $\$ 0.1289$ |
|  | Quart | $\$ 0.1318$ |
|  | Pint | $\$ 0.1008$ |
|  | 12 ounce | $\$ 0.0630$ |
|  | Half Pint (plastic) | $\$ 0.0584$ |
| Area 5: |  |  |
|  | Gallon | $\$ 0.1375$ |
|  | Half Gallon | $\$ 0.1070$ |
|  | Quart | $\$ 0.1055$ |
|  | Pint | $\$ 0.0961$ |
|  | 12 ounce | $\$ 0.0463$ |
|  | Half Pint (plastic) | $\$ 0.0546$ |
|  |  |  |
| Area 6: | Gallon | $\$ 0.1761$ |
|  | Half Gallon | $\$ 0.1129$ |
|  | Quart | $\$ 0.1925$ |
|  | Pint | $\$ 0.1359$ |
|  | 12 ounce | $\$ 0.0376$ |
|  | Half Pint (plastic) | $\$ 0.0669$ |

## CONCLUSIONS OF LAW

1. The November 7, 2007, hearing regarding container costs was held pursuant to the authority granted to the Board in sections 801 and 803 of the Milk Marketing Law (Law) (31 P.S. §§ 700j-801 and 700j-803).
2. The hearing was held following adequate notice and all interested parties were given a reasonable opportunity to be heard.
3. The cross sections used are representative of all dealers doing business in the respective Milk Marketing Areas.
4. In adopting the attached order, the Board has considered the entire record and concludes that the order is supported by a preponderance of credible evidence and is reasonable and appropriate under sections 801 and 803 of the Law.
5. The attached order may be amended pursuant to the procedures set out in section 801 of the Law.

PENNSYLVANIA MILK MARKETING BOARD

Boyd E. Wolff, Chairman

Luke F. Brubaker, Member

Barbara A. Grumbine, Consumer Member

Dated: December 5, 2007

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[^0]:    Barbara A. Grumbine, Consumer Member

