



Commonwealth of Pennsylvania

Milk Marketing Board
2301 North Cameron Street
Harrisburg, PA 17110-9408

717/787-4194
FAX: 717/783-6492

WEB SITE: <http://www.mmb.pa.gov>

E-mail: RA-PMMB@pa.gov

BULLETIN

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**REVISED PMMB-60 LONG FORM
TO ACCOUNT FOR CONTROLLED VS. NON-CONTROLLED COSTS**

In order to comply with Milk Marketing Board regulation §149.23 we have revised our PMMB-60 form to account for controlled and non-controlled sales and expenses. The revised form will be used when reporting 2020 financial information.

The new form will help us analyze dealer profitability, and enable us to identify possible issues in our calculation methods. The Board is responsible under the Milk Marketing Law for establishing prices that provide a reasonable return to milk dealers of 2.5% - 3.5% based on net sales of price-controlled products. The Board sets prices on controlled sales yet does not know the ramifications of those prices being set, or their accuracy in returning costs to dealers.

We realize filling out this form properly may require more work, as it will for us in auditing, but we feel the benefits will be worth the investment. In early 2021 you will receive an email containing information concerning the 2020 financial year.

The revised form can be viewed on our website at:
<https://www.mmb.pa.gov/Licensing/Dealer/Pages/default.aspx>

We urge you to contact us early in the process should you have any questions.

PENNSYLVANIA MILK MARKETING BOARD

Carol A. Hardbarger

Carol A. Hardbarger, PhD, Secretary

IF YOU REQUIRE THIS INFORMATION IN AN ALTERNATE FORMAT, CALL
(717) 787-4194 OR 800-654-5984 (PA RELAY SERVICE FOR TDD USERS).