

PENNSYLVANIA MILK MARKETING BOARD

RECEIPTS & UTILIZATION - CROSS-SECTION DEALERS BY AREA*

YEAR 2012

Receipts

	A	B	C	D	
					(A + B + C)
Area	Pennsylvania Independent Producers	Pennsylvania Cooperative Receipts	Out-of-State Receipts	Total Receipts	
1	0.0%	95.1%	4.9%	100.0%	
2 & 3	31.8%	68.2%	0.1%	100.0%	
4	32.9%	64.5%	2.6%	100.0%	
5 & 6	41.8%	9.2%	49.0%	100.0%	

CS Summation** 1,266,828,695 1,912,289,081 650,987,308 3,830,105,084

Utilization

	A	B	C	D	E	F	G	H	I
			(A + B)		(C + D)				(E + F + G + H)
Area	Class 1 Pounds Pennsylvania Home Area	Class 1 Pounds Other Pennsylvania Areas	Total Pennsylvania Class 1 Utilization	Class 1 Utilization Out-of-State	Total Class 1 Utilization	Class 2 Utilization	Class 3 Utilization	Class 4 Utilization	Total Utilization
1	288,449,057	62,588,189	351,037,246	578,918,218	929,955,464	220,623,347	3,779,318	19,418,010	1,173,776,139
2	298,426,658	212,257,301	510,683,959	441,594,286	952,278,245	163,886,297	30,527,646	13,429,856	1,160,122,044
3	335,772,370	211,934,878	547,707,248	349,051,688	896,758,936	148,073,475	33,827,623	18,623,670	1,097,283,704
4	398,134,875	221,909,850	620,044,725	253,153,403	873,198,128	158,055,543	40,466,896	53,674,325	1,125,394,892
5	360,637,781	53,840,173	414,477,954	497,649,992	912,127,946	129,583,109	70,966,381	34,261,614	1,146,939,050
6	377,071,593	85,373,947	462,445,540	409,065,385	871,510,925	125,443,857	44,587,830	61,579,861	1,103,122,473
Total***	2,058,492,334	847,904,338	2,906,396,672	2,529,432,972	5,435,829,644	945,665,628	224,155,694	200,987,336	6,806,638,302

CS Summation** 1,127,050,184 362,313,709 1,489,363,893 1,528,810,414 3,018,174,307 549,164,211 141,991,130 120,775,444 3,830,105,092

* Includes Only Cross-Section Dealers Used to Calculate Over-Price Premium.

** Cross-Section Dealers Singular Summation.

*** Some Cross-Section Dealers supply multiple areas. Associated Receipt and Utilization values are included in multiple areas.

PENNSYLVANIA MILK MARKETING BOARD
CROSS-SECTION DEALERS WITH PRODUCER RECEIPTS
YEAR 2012

Area 1		Area 2		Area 3	
License #	Dealer Name	License #	Dealer Name	License #	Dealer Name
1057401	Lehigh Valley (Lansdale)	1060800	Clover Farms	1060800	Clover Farms
1056800	HP Hood (Rosenbergers)	1056800	HP Hood (Rosenbergers)	1056900	Guers (Dan-ED)
1066300	Wawa	1057402	Lehigh Valley (Schuylkill Haven)	1057402	Lehigh Valley (Schuylkill Haven)
		1064600	Dean Dairy (Swiss)	1064600	Dean Dairy (Swiss)
		1064000	Turkey Hill	1064000	Turkey Hill
				1060101	Schneider Valley Farms

Area 4		Area 5		Area 6	
1059700	Galliker	1059300	Dean (Sharpsville)	1059300	Dean (Sharpsville)
1057300	Harrisburg Dairies	1054300	Dean (Erie)	1054300	Dean (Erie)
1057402	Lehigh Valley (Schuylkill Haven)	10565001	United (Uniontown)	1059700	Galliker
1056800	HP Hood (Rosenbergers)	1060100	Schneiders (Pittsburgh)	1060101	Schneider Valley Farms
1066100	Rutters	1066200	Turner		
1064600	Dean Dairy (Swiss)				
1064000	Turkey Hill				

Part I Data 2012

		PENNSYLVANIA INDEPENDENT POUNDS	PENNSYLVANIA CO-OPERATIVE POUNDS	TOTAL PENNSYLVANIA POUNDS	OUT-OF-STATE INDEPENDENT POUNDS	OUT-OF-STATE CO-OPERATIVE POUNDS	TOTAL OUT-OF-STATE POUNDS	Part V Diverted Sales
CLOVER FARMS DAIRY CO	1060800							
DAN ED CORPORATION	1056900							
DEAN DAIRY HOLDINGS LLC	1054300							
DEAN DAIRY HOLDINGS LLC	1059300							
DEAN DAIRY HOLDINGS LLC	1064600							
GALLIKER DAIRY COMPANY	1059700							
HARRISBURG DAIRIES INC	1057300							
HP HOOD LLC HATFIELD	1056800							
RUTTER BROS DAIRY INC	1066100							
SCHNEIDERS DAIRY INC	1060100							
SCHNEIDER-VALLEY FARMS INC	1060101							
TURKEY HILL LP	1064000							
TURNER DAIRY FARMS INC	1066200							
TUSCAN/LEHIGH DAIRIES INC	1057401							
TUSCAN/LEHIGH DAIRIES INC	1057402							
UNITED DAIRY INC	10565001							
WAWA BEVERAGE COMPANY	1066300							
Total Pounds		1,266,828,695	1,912,289,081	3,179,117,776	375,558,224	275,429,084	650,987,308	299,331,991