Minimum Resale Prices For January 2016

<table>
<thead>
<tr>
<th>AREA- ZONE</th>
<th>OFFICIAL GENERAL ORDERS</th>
<th>CLASS I DIFF.</th>
<th>OVER-PRICE PREMIUM</th>
<th>OVER-ORDER PREMIUM /1/</th>
<th>BUTTERFAT VALUE /2,3/</th>
<th>SKIM VALUE /2,3/</th>
<th>CLASS I PRICE @ 3.5%</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-0</td>
<td>A-951 (CRO 6)</td>
<td>$3.05</td>
<td>$0.07</td>
<td>$1.85</td>
<td>$3.3173</td>
<td>$10.73</td>
<td>$21.97</td>
</tr>
<tr>
<td>2-0</td>
<td>A-953 (CRO 6)</td>
<td>$2.80</td>
<td>$0.34</td>
<td>$1.85</td>
<td>$3.3175</td>
<td>$10.75</td>
<td>$21.99</td>
</tr>
<tr>
<td>3-0</td>
<td>A-962 (CRO 5)</td>
<td>$2.80</td>
<td>$0.15</td>
<td>$1.85</td>
<td>$3.3156</td>
<td>$10.65</td>
<td>$21.80</td>
</tr>
<tr>
<td>4-0</td>
<td>A-963 (CRO 5)</td>
<td>$2.90</td>
<td>$0.23</td>
<td>$1.85</td>
<td>$3.3174</td>
<td>$10.74</td>
<td>$21.98</td>
</tr>
<tr>
<td>5-0</td>
<td>A-954 (CRO 5)</td>
<td>$2.30</td>
<td>$0.20</td>
<td>$1.85</td>
<td>$3.3111</td>
<td>$10.11</td>
<td>$21.35</td>
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<tr>
<td>6-0</td>
<td>A-956 (CRO 5)</td>
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<td>$0.42</td>
<td>$1.85</td>
<td>$3.3153</td>
<td>$10.53</td>
<td>$21.77</td>
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Advanced Class II Butterfat Price /2/ $3.3624
Class I Butterfat Differential $3.21
Advanced Class II Skim Price /2/ $6.26
Class II Price @ 3.5% Butterfat $17.81
School Stop Charge for Area 1 /2/ $14.12
Advanced Class III & IV Butterfat Price $3.2656

Container Cost /2/ |
<table>
<thead>
<tr>
<th>Area 1</th>
<th>Area 2</th>
<th>Area 3</th>
<th>Area 4</th>
<th>Area 5</th>
<th>Area 6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gallon</td>
<td>$0.1767</td>
<td>$0.1775</td>
<td>$0.1934</td>
<td>$0.1838</td>
<td>$0.1642</td>
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<tr>
<td>Half Gallon</td>
<td>$0.1288</td>
<td>$0.1366</td>
<td>$0.1430</td>
<td>$0.1378</td>
<td>$0.1288</td>
</tr>
<tr>
<td>Quart</td>
<td>$0.1150</td>
<td>$0.1045</td>
<td>$0.1087</td>
<td>$0.1563</td>
<td>$0.0973</td>
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<tr>
<td>Pint</td>
<td>$0.0791</td>
<td>$0.0794</td>
<td>$0.0826</td>
<td>$0.0993</td>
<td>$0.1019</td>
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<tr>
<td>Half Pint Paper</td>
<td>$0.0262</td>
<td>$0.0279</td>
<td>$0.0303</td>
<td>$0.0285</td>
<td>$0.0294</td>
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<tr>
<td>Half Pint Plastic Add On</td>
<td>$0.0467</td>
<td>$0.0455</td>
<td>$0.0393</td>
<td>$0.0406</td>
<td>$0.0287</td>
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</table>

Ingredients - Flavored Milk /2,4/ |
<table>
<thead>
<tr>
<th>Area 1</th>
<th>Area 2</th>
<th>Area 3</th>
<th>Area 4</th>
<th>Area 5</th>
<th>Area 6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gallon</td>
<td>$0.0614</td>
<td>$0.0493</td>
<td>$0.0382</td>
<td>$0.0362</td>
<td>$0.0384</td>
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<td>Half Gallon</td>
<td>$0.0331</td>
<td>$0.0337</td>
<td>$0.0331</td>
<td>$0.0344</td>
<td>$0.0275</td>
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<tr>
<td>Quart</td>
<td>$0.0270</td>
<td>$0.0294</td>
<td>$0.0269</td>
<td>$0.0273</td>
<td>$0.0266</td>
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</tbody>
</table>

Energy, Heating & Disc Eff. Add-Ons /2,5/ |
<table>
<thead>
<tr>
<th>Area 1</th>
<th>Area 2</th>
<th>Area 3</th>
<th>Area 4</th>
<th>Area 5</th>
<th>Area 6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gallon</td>
<td>-$0.0070</td>
<td>-$0.0192</td>
<td>-$0.0162</td>
<td>-$0.0075</td>
<td>-$0.0137</td>
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/1/ The Over-Order Premium includes an $0.25 Fuel Adjustment pursuant to O.G.O A-983.
/2/ For generating PMMB Excel prices.
/3/ $0.20 Promotion assessment added on per OGO A-989
/4/ Cost per pound
/5/ Cost per quart

WHOLESALE / RETAIL PRICES OF PROMINENT PRODUCTS AND SIZES

<table>
<thead>
<tr>
<th>AREA- ZONE</th>
<th>CONTAINER SIZE</th>
<th>HOMO</th>
<th>REDUCED FAT</th>
<th>LOW-FAT</th>
<th>NONFAT</th>
<th>HOMO</th>
<th>REDUCED FAT</th>
<th>LOW-FAT</th>
<th>NONFAT</th>
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</thead>
<tbody>
<tr>
<td>1-0</td>
<td>Gallon</td>
<td>$3.8418</td>
<td>$3.4553</td>
<td>$3.1779</td>
<td>$2.9266</td>
<td>$3.95</td>
<td>$3.62</td>
<td>$3.38</td>
<td>$3.16</td>
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<tr>
<td></td>
<td>Half Gallon</td>
<td>$1.9529</td>
<td>$1.7597</td>
<td>$1.6210</td>
<td>$2.4935</td>
<td>$2.00</td>
<td>$1.84</td>
<td>$1.72</td>
<td>$1.61</td>
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<tr>
<td></td>
<td>Quart</td>
<td>$1.0785</td>
<td>$0.9819</td>
<td>$0.9125</td>
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<td>$1.09</td>
<td>$1.01</td>
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<tr>
<td>2-0</td>
<td>Gallon</td>
<td>$3.3131</td>
<td>$2.9503</td>
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<td>$2.4119</td>
<td>$3.57</td>
<td>$3.25</td>
<td>$2.99</td>
<td>$2.77</td>
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<tr>
<td></td>
<td>Half Gallon</td>
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<td>$1.5334</td>
<td>$1.3913</td>
<td>$2.6031</td>
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<td>$1.58</td>
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<td>Quart</td>
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<td>$0.8387</td>
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<td>$0.90</td>
<td>$0.84</td>
<td>$0.78</td>
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<tr>
<td>3-0</td>
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<td>$3.4288</td>
<td>$3.0662</td>
<td>$2.7800</td>
<td>$2.5509</td>
<td>$3.59</td>
<td>$3.27</td>
<td>$3.01</td>
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<tr>
<td></td>
<td>Half Gallon</td>
<td>$1.7555</td>
<td>$1.5752</td>
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<td>$1.63</td>
<td>$1.51</td>
<td>$1.44</td>
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<tr>
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<td>$3.4711</td>
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<tr>
<td></td>
<td>Half Gallon</td>
<td>$1.7914</td>
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<td>$1.4764</td>
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<tr>
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<td>Quart</td>
<td>$1.0233</td>
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<tr>
<td>5-0</td>
<td>Gallon</td>
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<td></td>
<td>Half Gallon</td>
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<td>$1.4608</td>
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<td>$1.91</td>
<td>$1.74</td>
<td>$1.61</td>
<td>$1.51</td>
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<tr>
<td></td>
<td>Quart</td>
<td>$0.9838</td>
<td>$0.8903</td>
<td>$0.8205</td>
<td>$0.7601</td>
<td>$1.04</td>
<td>$0.95</td>
<td>$0.89</td>
<td>$0.83</td>
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<tr>
<td>6-0</td>
<td>Gallon</td>
<td>$3.6203</td>
<td>$3.2472</td>
<td>$2.9608</td>
<td>$2.7586</td>
<td>$3.82</td>
<td>$3.49</td>
<td>$3.23</td>
<td>$3.05</td>
</tr>
<tr>
<td></td>
<td>Half Gallon</td>
<td>$1.8498</td>
<td>$1.6633</td>
<td>$1.5200</td>
<td>$1.4169</td>
<td>$1.95</td>
<td>$1.78</td>
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<td>$1.56</td>
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<tr>
<td></td>
<td>Quart</td>
<td>$1.0817</td>
<td>$0.9884</td>
<td>$0.9169</td>
<td>$0.8663</td>
<td>$1.11</td>
<td>$1.03</td>
<td>$0.97</td>
<td>$0.92</td>
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</table>

Issued on December 17, 2015
<table>
<thead>
<tr>
<th>Area</th>
<th>Wholesale</th>
<th>Multi-Store</th>
<th>Dock Pickup by Stores</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>min 400 qts/delivery 4%</td>
<td>Multi-store groups take an additional: min 10,000 qts/wk 1%</td>
<td>min 4,000 qts/pickup 21%</td>
</tr>
<tr>
<td></td>
<td>min 700 qts/delivery 7%</td>
<td>min 100,000 qts/wk 2%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>min 1,200 qts/delivery 13%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>min 200 qts/delivery 3.5%</td>
<td>Multi-store groups take an additional: min 100,000 qts/wk 2%</td>
<td>min 800 qts/pickup 18%</td>
</tr>
<tr>
<td></td>
<td>min 500 qts/delivery 6.5%</td>
<td>min 2,500 qts/pickup 20%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>min 700 qts/delivery 9.5%</td>
<td>min 4,000 qts/pickup 21%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>min 1,000 qts/delivery 11.5%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>min 200 qts/delivery 4%</td>
<td>Multi-store groups take an additional: min 25,000 qts/wk 2%</td>
<td>min 2,000 qts/pickup 20.5%</td>
</tr>
<tr>
<td></td>
<td>min 400 qts/delivery 9%</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>min 600 qts/delivery 13%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>min 200 qts/delivery $0.0223/qt</td>
<td>Multi-store groups take an additional: min 200,000 qts/wk 1%</td>
<td>min 1,000 qts/pickup 20%</td>
</tr>
<tr>
<td></td>
<td>min 500 qts/delivery $0.0764/qt</td>
<td>min 2,000 qts/pickup 23%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>min 1,000 qts/delivery $0.1010/qt</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>min 400 qts/delivery 4%</td>
<td>Multi-store groups take an additional: min 30,000 qts/wk 2%</td>
<td>min 1,700 qts/pickup 15%</td>
</tr>
<tr>
<td></td>
<td>min 700 qts/delivery 7%</td>
<td>min 4,000 qts/pickup 18%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>min 1,400 qts/delivery 10%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>min 200 qts/delivery 4%</td>
<td>Multi-store groups take an additional: min 25,000 qts/wk 2%</td>
<td>min 1,000 qts/pickup 15%</td>
</tr>
<tr>
<td></td>
<td>min 500 qts/delivery 7.5%</td>
<td>min 2,000 qts/pickup 18%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>min 1,000 qts/delivery 10.5%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

/1/ See Official General Orders for complete details and qualifications for each Milk Marketing Area and discount category. www.mmb.pa.gov (Use the "Legal" category to access Official General Orders) All discounts above are limited service except Area 6 multi-store discount which is full service or limited service.
## January 2016

### PENNSYLVANIA MILK MARKETING BOARD
#### SOUTHEASTERN MILK MARKETING AREA
#### MINIMUM WHOLESALE PRICES
#### SCHEDULE I

**MINIMUM WHOLESALE PRICES**

<table>
<thead>
<tr>
<th>Class I</th>
<th>Class II</th>
</tr>
</thead>
<tbody>
<tr>
<td>Skim Rate</td>
<td>$10.73</td>
</tr>
<tr>
<td>Butterfat Rate</td>
<td>$3.3173</td>
</tr>
</tbody>
</table>

### AREA 1
#### A-951 (CRO 6)

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>PRODUCT CODE</th>
<th>BUTTERFAT % RANGE</th>
<th>BULK PER QT. EQUIV.</th>
<th>/1/ 1/2 GAL. QUART PINT 12 OZ. 10 OZ. 1/2 PT. 4 OZ.</th>
</tr>
</thead>
<tbody>
<tr>
<td>STANDARD MILK</td>
<td>400</td>
<td>3.10 - 6.00</td>
<td>$1.0630</td>
<td>$3.8418</td>
</tr>
<tr>
<td>REDUCED FAT MILK, 2% MILKFAT</td>
<td>800</td>
<td>1.50 - 3.09</td>
<td>$0.9664</td>
<td>$3.4553</td>
</tr>
<tr>
<td>LOWFAT MILK, 1% MILKFAT</td>
<td>900</td>
<td>0.50 - 1.49</td>
<td>$0.8969</td>
<td>$3.1779</td>
</tr>
<tr>
<td>NONFAT MILK</td>
<td>1200</td>
<td>0.00 - 0.49</td>
<td>$0.8341</td>
<td>$2.9266</td>
</tr>
<tr>
<td>FLAVORED MILK</td>
<td>500</td>
<td>3.10 - 6.00</td>
<td>$1.1568</td>
<td>$4.2170</td>
</tr>
<tr>
<td>FLAVORED REDUCED FAT MILK</td>
<td>600</td>
<td>0.50 - 3.09</td>
<td>$0.9470</td>
<td>$3.3781</td>
</tr>
<tr>
<td>FLAVORED NONFAT MILK</td>
<td>700</td>
<td>0.00 - 0.49</td>
<td>$0.8719</td>
<td>$3.0775</td>
</tr>
<tr>
<td>BUTTERMILK</td>
<td>1000</td>
<td>0.00 - 6.00</td>
<td>$0.9983</td>
<td>$3.5830</td>
</tr>
<tr>
<td>EGG NOG</td>
<td>510</td>
<td>0.00 - 17.99</td>
<td>$1.5156</td>
<td>$5.6522</td>
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<tr>
<td>MIXED MILK /3/</td>
<td>1500</td>
<td>0.00 - 17.99</td>
<td>$1.6967</td>
<td>$3.2204</td>
</tr>
<tr>
<td>LIGHT CREAM</td>
<td>1700</td>
<td>18.00 - 29.99</td>
<td>$2.2605</td>
<td>$4.3480</td>
</tr>
<tr>
<td>MEDIUM CREAM</td>
<td>1800</td>
<td>30.00 - 35.99</td>
<td>$3.0796</td>
<td>$5.9863</td>
</tr>
<tr>
<td>HEAVY CREAM</td>
<td>1900</td>
<td>36.00 - 50.00</td>
<td>$3.6131</td>
<td>$7.0531</td>
</tr>
</tbody>
</table>

**SOUR CREAM /4/**

<table>
<thead>
<tr>
<th>PRODUCT CODE</th>
<th>DESCRIPTION</th>
<th>BUTTERFAT % RANGE</th>
<th>BULK PER QT. EQUIV.</th>
<th>/1/ 1/2 GAL. QUART PINT 12 OZ. 10 OZ. 1/2 PT. 4 OZ.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1600</td>
<td>SOUR CREAM</td>
<td>0.00 - 29.99</td>
<td>$2.6774</td>
<td>$5.1720</td>
</tr>
</tbody>
</table>

**NOTES:**

/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
/3/ CREAMER PRICES:

<table>
<thead>
<tr>
<th>Range</th>
<th>Per Ounce</th>
<th>Case of 400</th>
<th>Case of 300</th>
</tr>
</thead>
<tbody>
<tr>
<td>3/8 OZ.</td>
<td>$0.0263</td>
<td>$10.52</td>
<td>$10.52</td>
</tr>
<tr>
<td>1/2 OZ.</td>
<td>$0.0349</td>
<td>$10.47</td>
<td>$10.47</td>
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</table>

/4/ SOUR CREAM:

<table>
<thead>
<tr>
<th>Range</th>
<th>Per Pound</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 LBS.</td>
<td>$6.2924</td>
</tr>
<tr>
<td>10 LBS.</td>
<td>$12.5847</td>
</tr>
</tbody>
</table>

/5/ ADD $0.0467 WHEN SOLD IN RIGID PLASTIC CONTAINERS.
/6/ SCHOOL STOP CHARGE IS $14.12.

---

1. DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
2. DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
3. CREAMER PRICES:
   - 3/8 OZ.: $0.0263 (Case of 400 = $10.52)
   - 1/2 OZ.: $0.0349 (Case of 300 = $10.47)
4. SOUR CREAM:
   - 5 LBS.: $6.2924
   - 10 LBS.: $12.5847
5. ADD $0.0467 WHEN SOLD IN RIGID PLASTIC CONTAINERS.
# AREA 1

PENNSYLVANIA MILK MARKETING BOARD
SOUTHEASTERN MILK MARKETING AREA
MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)
SCHEDULE II /4/

## January 2016

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>PRODUCT CODE</th>
<th>BUTTERFAT % RANGE</th>
<th>BULK PER QT. EQUIV.</th>
<th>/1/ GAL.</th>
<th>/2/ 1/2 GAL.</th>
<th>QUART</th>
<th>PINT</th>
<th>12 OZ.</th>
<th>10 OZ.</th>
<th>1/2 PT.</th>
<th>4 OZ.</th>
</tr>
</thead>
<tbody>
<tr>
<td>STANDARD MILK</td>
<td>400</td>
<td>3.10 - 6.00</td>
<td>$ 1.08</td>
<td>$ 3.95</td>
<td>$ 2.00</td>
<td>$ 1.09</td>
<td>$ 0.63</td>
<td>$ 0.44</td>
<td>$ 0.37</td>
<td>$ 0.29</td>
<td>$ 0.18</td>
</tr>
<tr>
<td>REDUCED FAT MILK, 2% MILKFAT</td>
<td>800</td>
<td>1.50 - 3.09</td>
<td>$ 0.99</td>
<td>$ 3.62</td>
<td>$ 1.84</td>
<td>$ 1.01</td>
<td>$ 0.58</td>
<td>$ 0.41</td>
<td>$ 0.34</td>
<td>$ 0.27</td>
<td>$ 0.16</td>
</tr>
<tr>
<td>LOWFAT MILK, 1% MILKFAT</td>
<td>900</td>
<td>0.50 - 1.49</td>
<td>$ 0.93</td>
<td>$ 3.38</td>
<td>$ 1.72</td>
<td>$ 0.95</td>
<td>$ 0.55</td>
<td>$ 0.38</td>
<td>$ 0.32</td>
<td>$ 0.25</td>
<td>$ 0.16</td>
</tr>
<tr>
<td>NONFAT MILK</td>
<td>1200</td>
<td>0.00 - 0.49</td>
<td>$ 0.88</td>
<td>$ 3.16</td>
<td>$ 1.61</td>
<td>$ 0.89</td>
<td>$ 0.52</td>
<td>$ 0.36</td>
<td>$ 0.30</td>
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<td>$ 0.15</td>
</tr>
<tr>
<td>FLAVORED MILK</td>
<td>500</td>
<td>3.10 - 6.00</td>
<td>$ 1.16</td>
<td>$ 4.28</td>
<td>$ 2.17</td>
<td>$ 1.18</td>
<td>$ 0.68</td>
<td>$ 0.48</td>
<td>$ 0.40</td>
<td>$ 0.32</td>
<td>$ 0.19</td>
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<tr>
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<td>600</td>
<td>0.00 - 3.10</td>
<td>$ 0.98</td>
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<td>$ 1.80</td>
<td>$ 0.99</td>
<td>$ 0.57</td>
<td>$ 0.40</td>
<td>$ 0.33</td>
<td>$ 0.26</td>
<td>$ 0.16</td>
</tr>
<tr>
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<td>700</td>
<td>0.00 - 0.49</td>
<td>$ 0.91</td>
<td>$ 3.29</td>
<td>$ 1.67</td>
<td>$ 0.92</td>
<td>$ 0.54</td>
<td>$ 0.38</td>
<td>$ 0.31</td>
<td>$ 0.25</td>
<td>$ 0.15</td>
</tr>
<tr>
<td>BUTTERMILK</td>
<td>1000</td>
<td>0.00 - 6.00</td>
<td>$ 1.02</td>
<td>$ 3.73</td>
<td>$ 1.89</td>
<td>$ 1.03</td>
<td>$ 0.60</td>
<td>$ 0.42</td>
<td>$ 0.35</td>
<td>$ 0.28</td>
<td>$ 0.17</td>
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<tr>
<td>EGG NOG</td>
<td>510</td>
<td>0.00 - 17.99</td>
<td>$ 1.52</td>
<td>$ 5.66</td>
<td>$ 2.86</td>
<td>$ 1.54</td>
<td>$ 0.86</td>
<td>$ 0.61</td>
<td>$ 0.51</td>
<td>$ 0.41</td>
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</tr>
<tr>
<td>MIXED MILK</td>
<td>1500</td>
<td>0.00 - 17.99</td>
<td>$ 1.70</td>
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<td>$ 1.72</td>
<td>$ 0.95</td>
<td>$ 0.68</td>
<td>$ 0.56</td>
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<tr>
<td>LIGHT CREAM</td>
<td>1700</td>
<td>18.00 - 29.99</td>
<td>$ 2.27</td>
<td>$ 4.35</td>
<td>$ 2.28</td>
<td>$ 1.23</td>
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<td>$ 0.74</td>
<td>$ 0.59</td>
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<tr>
<td>MEDIUM CREAM</td>
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<td>30.00 - 35.99</td>
<td>$ 3.08</td>
<td>$ 5.99</td>
<td>$ 3.10</td>
<td>$ 1.64</td>
<td>$ 1.20</td>
<td>$ 1.00</td>
<td>$ 0.80</td>
<td>$ 0.43</td>
<td>$ 0.43</td>
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<tr>
<td>HEAVY CREAM</td>
<td>1900</td>
<td>36.00 - 50.00</td>
<td>$ 3.62</td>
<td>$ 7.06</td>
<td>$ 3.63</td>
<td>$ 1.91</td>
<td>$ 1.40</td>
<td>$ 1.16</td>
<td>$ 0.93</td>
<td>$ 0.50</td>
<td>$ 0.50</td>
</tr>
<tr>
<td>SOUR CREAM /3/</td>
<td>1600</td>
<td>0.00 - 29.99</td>
<td>$ 2.68</td>
<td>$ 5.18</td>
<td>$ 2.64</td>
<td>$ 1.39</td>
<td>$ 1.03</td>
<td>$ 0.86</td>
<td>$ 0.69</td>
<td>$ 0.36</td>
<td>$ 0.36</td>
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</tbody>
</table>

/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
/3/ SOUR CREAM - 5 LBS. - $ 6.37 10 LBS. - $ 12.73
/4/ ADD $0.0425 PER QUART FOR HOME-DELIVERED MILK
/5/ ADD $ 0.05 WHEN SOLD IN RIGID PLASTIC CONTAINERS
## Area 2

Pennsylvania Milk Marketing Board
East Central Milk Marketing Area
Minimum Wholesale Prices
Schedule I

### January 2016

A-953 (CRO 6)

<table>
<thead>
<tr>
<th>Description</th>
<th>Product Code</th>
<th>Butterfat % Range</th>
<th>Bulk per Qt.</th>
<th>Non-returnable</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Low</td>
<td>High</td>
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<tr>
<td>Standard Milk</td>
<td>400</td>
<td>3.10</td>
<td>6.00</td>
<td>$0.8768</td>
</tr>
<tr>
<td>Reduced Fat Milk, 2% Milkfat</td>
<td>800</td>
<td>1.50</td>
<td>3.09</td>
<td>$0.7862</td>
</tr>
<tr>
<td>Lowfat Milk, 1% Milkfat</td>
<td>900</td>
<td>0.50</td>
<td>1.49</td>
<td>$0.7152</td>
</tr>
<tr>
<td>Nonfat Milk</td>
<td>1200</td>
<td>0.00</td>
<td>0.49</td>
<td>$0.6515</td>
</tr>
<tr>
<td>Flavored Milk</td>
<td>500</td>
<td>3.10</td>
<td>6.00</td>
<td>$0.9505</td>
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<td>600</td>
<td>0.50</td>
<td>3.09</td>
<td>$0.7621</td>
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<td>700</td>
<td>0.00</td>
<td>0.49</td>
<td>$0.6983</td>
</tr>
<tr>
<td>Buttermilk</td>
<td>1000</td>
<td>0.00</td>
<td>6.00</td>
<td>$0.8299</td>
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<tr>
<td>Egg Nog</td>
<td>510</td>
<td>0.00</td>
<td>17.99</td>
<td>$1.4968</td>
</tr>
<tr>
<td>Mixed Milk /3/</td>
<td>1500</td>
<td>0.00</td>
<td>17.99</td>
<td>$1.4927</td>
</tr>
<tr>
<td>Light Cream</td>
<td>1700</td>
<td>18.00</td>
<td>29.99</td>
<td>$2.1171</td>
</tr>
<tr>
<td>Medium Cream</td>
<td>1800</td>
<td>30.00</td>
<td>35.99</td>
<td>$2.9094</td>
</tr>
<tr>
<td>Heavy Cream</td>
<td>1900</td>
<td>36.00</td>
<td>50.00</td>
<td>$3.4963</td>
</tr>
<tr>
<td>Sour Cream /4/</td>
<td>1600</td>
<td>0.00</td>
<td>29.99</td>
<td>$2.5286</td>
</tr>
</tbody>
</table>

/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
/3/ CREAMER PRICES: 3/8 OZ. - $0.0246 Case of 400 = $ 9.84
1/2 OZ. - $0.0330 Case of 300 = $ 9.90
/4/ SOUR CREAM: 5 LBS. - $5.9427 10 LBS. - $11.8853
/5/ ADD $0.0455 WHEN SOLD IN RIGID PLASTIC CONTAINERS

---

### Skim Rate

<table>
<thead>
<tr>
<th>Class I</th>
<th>Class II</th>
</tr>
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<tr>
<td>$10.75</td>
<td>$6.26</td>
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</table>

### Butterfat Rate

<table>
<thead>
<tr>
<th>Class I</th>
<th>Class II</th>
</tr>
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<tbody>
<tr>
<td>$3.3175</td>
<td>$3.3624</td>
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</tbody>
</table>

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$1.1885 / LB.
## Area 2
### Pennsylvania Milk Marketing Board
#### East Central Milk Marketing Area
##### Minimum Retail Out-Of-Store (Cash and Carry)

**Schedule II /4/**

**January 2016**

<table>
<thead>
<tr>
<th>Description</th>
<th>Product Code</th>
<th>Butterfat % Range</th>
<th>Bulk Per Qt.</th>
<th>/1/ 1/2 Gal.</th>
<th>1/2 Pint 12 OZ.</th>
<th>10 OZ.</th>
<th>1/2 pt. 4 OZ.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Standard Milk</strong></td>
<td>400</td>
<td>3.10 - 6.00</td>
<td>$ 0.94</td>
<td>$ 3.57</td>
<td>$ 1.84</td>
<td>$ 0.98</td>
<td>$ 0.54</td>
</tr>
<tr>
<td><strong>Reduced Fat Milk, 2% Milkfat</strong></td>
<td>800</td>
<td>1.50 - 3.09</td>
<td>$ 0.86</td>
<td>$ 3.25</td>
<td>$ 1.68</td>
<td>$ 0.90</td>
<td>$ 0.50</td>
</tr>
<tr>
<td><strong>Lowfat Milk, 1% Milkfat</strong></td>
<td>900</td>
<td>0.50 - 1.49</td>
<td>$ 0.79</td>
<td>$ 2.99</td>
<td>$ 1.55</td>
<td>$ 0.84</td>
<td>$ 0.47</td>
</tr>
<tr>
<td><strong>Nonfat Milk</strong></td>
<td>1200</td>
<td>0.00 - 0.49</td>
<td>$ 0.74</td>
<td>$ 2.77</td>
<td>$ 1.44</td>
<td>$ 0.78</td>
<td>$ 0.44</td>
</tr>
<tr>
<td><strong>Flavored Milk</strong></td>
<td>500</td>
<td>3.10 - 6.00</td>
<td>$ 1.00</td>
<td>$ 3.83</td>
<td>$ 1.97</td>
<td>$ 1.05</td>
<td>$ 0.57</td>
</tr>
<tr>
<td><strong>Flavored Reduced Fat Milk</strong></td>
<td>600</td>
<td>0.50 - 3.09</td>
<td>$ 0.83</td>
<td>$ 3.16</td>
<td>$ 1.63</td>
<td>$ 0.88</td>
<td>$ 0.49</td>
</tr>
<tr>
<td><strong>Flavored Nonfat Milk</strong></td>
<td>700</td>
<td>0.00 - 0.49</td>
<td>$ 0.78</td>
<td>$ 2.93</td>
<td>$ 1.52</td>
<td>$ 0.82</td>
<td>$ 0.46</td>
</tr>
<tr>
<td><strong>Buttermilk</strong></td>
<td>1000</td>
<td>0.00 - 6.00</td>
<td>$ 0.89</td>
<td>$ 3.40</td>
<td>$ 1.75</td>
<td>$ 0.94</td>
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</tr>
<tr>
<td><strong>Egg Nog</strong></td>
<td>510</td>
<td>0.00 - 17.99</td>
<td>$ 1.50</td>
<td>$ 5.80</td>
<td>$ 2.96</td>
<td>$ 1.55</td>
<td>$ 0.84</td>
</tr>
<tr>
<td><strong>Mixed Milk</strong></td>
<td>1500</td>
<td>0.00 - 17.99</td>
<td>$ 1.50</td>
<td>$ 2.95</td>
<td>$ 1.55</td>
<td>$ 0.83</td>
<td>$ 0.64</td>
</tr>
<tr>
<td><strong>Light Cream</strong></td>
<td>1700</td>
<td>18.00 - 29.99</td>
<td>$ 2.12</td>
<td>$ 2.17</td>
<td>$ 1.15</td>
<td>$ 0.87</td>
<td>$ 0.76</td>
</tr>
<tr>
<td><strong>Medium Cream</strong></td>
<td>1800</td>
<td>30.00 - 35.99</td>
<td>$ 2.91</td>
<td>$ 2.97</td>
<td>$ 1.54</td>
<td>$ 1.17</td>
<td>$ 1.01</td>
</tr>
<tr>
<td><strong>Heavy Cream</strong></td>
<td>1900</td>
<td>36.00 - 50.00</td>
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<td>$ 3.55</td>
<td>$ 1.84</td>
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</tr>
<tr>
<td><strong>Sour Cream /3/</strong></td>
<td>1600</td>
<td>0.00 - 29.99</td>
<td>$ 2.53</td>
<td>$ 2.53</td>
<td>$ 1.29</td>
<td>$ 0.98</td>
<td>$ 0.82</td>
</tr>
</tbody>
</table>

/1/ Deduct $0.06 if sold in reusable container with a 50 cent deposit.

/2/ Deduct $0.04 if sold in reusable container with a 40 cent deposit.

/3/ Sour Cream - 5 lbs. - $6.02 10 lbs. - $12.04

/4/ Add $0.04 per quart for home-delivered milk.

/5/ Add $0.05 when sold in rigid plastic containers.
**AREA 3**

**PENNSYLVANIA MILK MARKETING BOARD**

**NORTHEASTERN MILK MARKETING AREA CLASS I CLASS II**

**MINIMUM WHOLESALE PRICES**

**SCHEDULE I**

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>PRODUCT CODE</th>
<th>BUTTERFAT % RANGE</th>
<th>BULK PER QT. EQUIV.</th>
<th>/1/ 1/2 GAL.</th>
<th>1/2 GAL.</th>
<th>QUART</th>
<th>PINT</th>
<th>12 OZ.</th>
<th>10 OZ.</th>
<th>/5/ 1/2 PT.</th>
<th>4 OZ.</th>
</tr>
</thead>
<tbody>
<tr>
<td>STANDARD MILK</td>
<td>400</td>
<td>3.10 - 6.00</td>
<td>$0.8748</td>
<td>$3.4288</td>
<td>$1.7555</td>
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<td>$0.1635</td>
</tr>
<tr>
<td>REDUCED FAT MILK, 2% MILKFAT</td>
<td>800</td>
<td>1.50 - 3.09</td>
<td>$0.7846</td>
<td>$3.0682</td>
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<td>$0.3870</td>
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<td>$0.2368</td>
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</tr>
<tr>
<td>LOWFAT MILK, 1% MILKFAT</td>
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<td>$0.1433</td>
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<td>0.00 - 0.49</td>
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<tr>
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<td>EGG NOG</td>
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<td>0.00 - 17.99</td>
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<td>1600</td>
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</tr>
</tbody>
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---

/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ CREAMER PRICES:

3/8 OZ. - $0.0256 Case of 400 = $10.24

1/2 OZ. - $0.0341 Case of 300 = $10.23

/4/ SOUR CREAM

5 LBS. - $5.9518 10 LBS. - $11.9036

/5/ ADD $0.0393 WHEN SOLD IN RIGID PLASTIC CONTAINERS
### AREA 3
#### PENNSYLVANIA MILK MARKETING BOARD
##### NORTHEASTERN MILK MARKETING AREA

**MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)**

**SCHEDULE II /4/**

January 2016

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>PRODUCT CODE</th>
<th>BUTTERFAT % RANGE PER QT.</th>
<th>BULK /1/</th>
<th>NON-RETURNABLE /5/</th>
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/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.  
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.  
/3/ SOUR CREAM - 5 LBS. - $6.03 10 LBS. - $12.05  
/4/ ADD $0.04 PER QUART FOR HOME-DELIVERED MILK  
/5/ ADD $0.04 WHEN SOLD IN RIGID PLASTIC CONTAINERS
### January 2016

#### DESCRIPTION

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<th>Butterfat % Per Qt.</th>
<th>Bulk Equivalent</th>
<th>Non-Returnable</th>
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</table>

/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
/3/ CREAMER PRICES:
  3/8 OZ. - $ 0.0254 Case of 400 = $ 10.16
  1/2 OZ. - $ 0.0341 Case of 300 = $ 10.23
/4/ SOUR CREAM
  5 LBS. - $ 6.3142
  10 LBS. - $ 12.6284
/5/ ADD $ 0.0406 WHEN SOLD IN RIGID PLASTIC CONTAINERS

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### AREA 4

**Pennsylvania Milk Marketing Board**

**South Central Milk Marketing Area**

**Class I**

- **Minimum Wholesale Prices**
  - **Schedule I**
    - **Butterfat Rate**
      - **$10.74**
      - **Class II**
        - **$6.26**
    - **Sour Cream**
      - **$3.3174**
      - **$3.3624**

**January 2016**

A-963 (CRO 5)
### January 2016

**DESCRIPTION**

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<tr>
<th>PRODUCT CODE</th>
<th>BUTTERFAT % RANGE</th>
<th>BULK PER QT. EQUIV.</th>
<th>/1/ GAL.</th>
<th>/2/ 1/2 GAL.</th>
<th>QUART</th>
<th>PINT</th>
<th>12 OZ.</th>
<th>10 OZ.</th>
<th>1/2 PT.</th>
<th>4 OZ.</th>
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/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
/3/ SOUR CREAM - 5 LBS. - $ 6.39 10 LBS. - $ 12.78
/4/ ADD $0.04 PER QUART FOR HOME-DELIVERED MILK.
/5/ ADD $0.05 WHEN SOLD IN RIGID PLASTIC CONTAINERS
### AREA 5
PENNSYLVANIA MILK MARKETING BOARD
WESTERN MILK MARKETING AREA
MINIMUM WHOLESALE PRICES
SCHEDULE I

**January 2016**

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<th>PRODUCT CODE</th>
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<th>BULK PER QT.</th>
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<th>/2/</th>
<th>1/2 GAL.</th>
<th>QUART</th>
<th>PINT</th>
<th>12 OZ.</th>
<th>10 OZ.</th>
<th>1/2 PT.</th>
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<td>REDUCED FAT MILK, 2% MILKFAT</td>
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</table>

$1.2546 / LB.

/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
/3/ CREAMER PRICES: 3/8 OZ. - $0.0262 Case of 400 = $10.48
1/2 OZ. - $0.0350 Case of 300 = $10.50
/4/ SOUR CREAM 5 LBS. - $6.2731 10 LBS. - $12.5462
/5/ ADD $0.0287 WHEN SOLD IN RIGID PLASTIC CONTAINERS
<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>PRODUCT</th>
<th>BUTTERFAT % RANGE</th>
<th>BULK PER QT.</th>
<th>/1/ GAL.</th>
<th>/2/ 1/2 GAL.</th>
<th>QUART</th>
<th>PINT</th>
<th>12 OZ.</th>
<th>10 OZ.</th>
<th>1/2 PT.</th>
<th>4 OZ.</th>
</tr>
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<tbody>
<tr>
<td>STANDARD MILK</td>
<td>400</td>
<td>3.10 - 6.00</td>
<td>$1.09</td>
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<td>$0.35</td>
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<td>REDUCED FAT MILK, 2% MILKFAT</td>
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<td>$0.27</td>
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<tr>
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<td>$0.94</td>
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<td>$1.61</td>
<td>$0.89</td>
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<td>$0.34</td>
<td>$0.30</td>
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<tr>
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<td>$1.58</td>
<td>$0.87</td>
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<td>$0.25</td>
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<td>$0.33</td>
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</table>

/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
/3/ SOUR CREAM - 5 LBS. - $6.35 10 LBS. - $12.70
/4/ ADD $0.0425 PER QUART FOR HOME-DELIVERED MILK
/5/ ADD $0.03 WHEN SOLD IN RIGID PLASTIC CONTAINERS
## AREA 6
### PENNSYLVANIA MILK MARKETING BOARD
#### WEST CENTRAL MILK MARKETING AREA
#### CLASS I CLASS II
#### MINIMUM WHOLESALE PRICES
#### SCHEDULE I

**January 2016**

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>PRODUCT CODE</th>
<th>BUTTERFAT % RANGE</th>
<th>BULK PER QT.</th>
<th>/1/</th>
<th>/2/</th>
<th>QUART</th>
<th>PINT</th>
<th>12 OZ.</th>
<th>10 OZ.</th>
<th>/5/</th>
<th>4 OZ.</th>
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<td>LOW</td>
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<td>GAL.</td>
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<td>EQUIV.</td>
<td>GAL.</td>
<td>1/2 GAL.</td>
<td>EQUIV.</td>
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$1.2646 / LB.

| SOUR CREAM /4/            | 1600         | 0.00 | 29.99| $ 2.6904 | $ 5.1240 | $ 2.6061 | $ 1.3152 | $ 0.9871 | $ 0.8203 | $ 0.6591 |

/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.
/3/ CREAMER PRICES: 3/8 OZ. - $ 0.0259 Case of 400 = $ 10.36
1/2 OZ. - $ 0.0347 Case of 300 = $ 10.41
/4/ SOUR CREAM 5 LBS. - $ 6.3229 10 LBS. - $ 12.6458
/5/ ADD $ 0.0375 WHEN SOLD IN RIGID PLASTIC CONTAINERS
### January 2016

#### AREA 6

**PENNSYLVANIA MILK MARKETING BOARD**  
**WEST CENTRAL MILK MARKETING AREA**  
**MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)**  
**SCHEDULE II /4/**

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<th>DESCRIPTION</th>
<th>PRODUCT CODE</th>
<th>BUTTERFAT % RANGE</th>
<th>BULK PER QT. EQUIV.</th>
<th>/1/ GAL.</th>
<th>/2/ 1/2 GAL.</th>
<th>QUART</th>
<th>PINT</th>
<th>12 OZ.</th>
<th>10 OZ.</th>
<th>1/2 PT.</th>
<th>4 OZ.</th>
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</thead>
<tbody>
<tr>
<td><strong>STANDARD MILK</strong></td>
<td>400</td>
<td>3.10 - 6.00</td>
<td>$ 1.14</td>
<td>$ 3.82</td>
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<td>$ 3.49</td>
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<tr>
<td><strong>LOWFAT MILK, 1% MILKFAT</strong></td>
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<td>$ 0.99</td>
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<tr>
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<tr>
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</tr>
<tr>
<td><strong>MIXED MILK</strong></td>
<td>1500</td>
<td>0.00 - 17.99</td>
<td>$ 1.75</td>
<td>$ 3.12</td>
<td>$ 1.72</td>
<td>$ 0.93</td>
<td>$ 0.63</td>
<td>$ 0.55</td>
<td>$ 0.43</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>LIGHT CREAM</strong></td>
<td>1700</td>
<td>18.00 - 29.99</td>
<td>$ 2.31</td>
<td>$ 4.25</td>
<td>$ 2.29</td>
<td>$ 1.22</td>
<td>$ 0.85</td>
<td>$ 0.73</td>
<td>$ 0.57</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>MEDIUM CREAM</strong></td>
<td>1800</td>
<td>30.00 - 35.99</td>
<td>$ 3.13</td>
<td>$ 5.88</td>
<td>$ 3.10</td>
<td>$ 1.62</td>
<td>$ 1.15</td>
<td>$ 0.98</td>
<td>$ 0.78</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>HEAVY CREAM</strong></td>
<td>1900</td>
<td>36.00 - 50.00</td>
<td>$ 3.90</td>
<td>$ 7.42</td>
<td>$ 3.87</td>
<td>$ 2.01</td>
<td>$ 1.44</td>
<td>$ 1.22</td>
<td>$ 0.97</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>SOUR CREAM /3/</strong></td>
<td>1600</td>
<td>0.00 - 29.99</td>
<td>$ 2.70</td>
<td>$ 5.13</td>
<td>$ 2.62</td>
<td>$ 1.33</td>
<td>$ 1.00</td>
<td>$ 0.83</td>
<td>$ 0.67</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

/1/ DEDUCT $0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.  
/2/ DEDUCT $0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.  
/3/ SOUR CREAM - 5 LBS. - $ 6.40  
/4/ ADD $0.0425 PER QUART FOR HOME-DELIVERED MILK.  
/5/ ADD $ 0.04 WHEN SOLD IN RIGID PLASTIC CONTAINERS