

BOARD STAFF EXHIBIT 1

TABLE A

SAVINGS FOR WHOLESALE / RETAIL PRICES OF PROMINENT PRODUCTS AND SIZES BY EXTENDING MARCH 2020 RESALE PRICES								
AREA-ZONE	CONTAINER SIZE	WHOLESALE				RETAIL (OUT-OF-STORE)		
		HOMO	REDUCED FAT	LOW-FAT	NONFAT	HOMO	REDUCED FAT	LOW-FAT
1-0	Gallon	\$0.0732	\$0.0672	\$0.0619	\$0.0574	\$0.06	\$0.06	\$0.05
	Half Gallon	\$0.0365	\$0.0334	\$0.0307	\$0.0286	\$0.03	\$0.03	\$0.02
	Quart	\$0.0181	\$0.0166	\$0.0153	\$0.0141	\$0.02	\$0.01	\$0.01
2-0	Gallon	\$0.0786	\$0.0725	\$0.0671	\$0.0635	\$0.07	\$0.07	\$0.05
	Half Gallon	\$0.0403	\$0.0372	\$0.0347	\$0.0328	\$0.04	\$0.03	\$0.03
	Quart	\$0.0177	\$0.0163	\$0.0150	\$0.0140	\$0.01	\$0.01	\$0.01
3-0	Gallon	\$0.0769	\$0.0709	\$0.0655	\$0.0619	\$0.07	\$0.06	\$0.06
	Half Gallon	\$0.0502	\$0.0471	\$0.0445	\$0.0427	\$0.04	\$0.04	\$0.04
	Quart	\$0.0178	\$0.0163	\$0.0149	\$0.0140	\$0.02	\$0.02	\$0.01
4-0	Gallon	\$0.0756	\$0.0686	\$0.0632	\$0.0587	\$0.07	\$0.07	\$0.06
	Half Gallon	\$0.0373	\$0.0337	\$0.0311	\$0.0289	\$0.04	\$0.04	\$0.03
	Quart	\$0.0173	\$0.0156	\$0.0142	\$0.0133	\$0.02	\$0.02	\$0.01
5-0	Gallon	\$0.0764	\$0.0704	\$0.0650	\$0.0615	\$0.07	\$0.06	\$0.06
	Half Gallon	\$0.0378	\$0.0347	\$0.0320	\$0.0302	\$0.03	\$0.03	\$0.03
	Quart	\$0.0191	\$0.0177	\$0.0163	\$0.0153	\$0.02	\$0.02	\$0.01
6-0	Gallon	\$0.0740	\$0.0662	\$0.0617	\$0.0581	\$0.07	\$0.06	\$0.05
	Half Gallon	\$0.0379	\$0.0339	\$0.0316	\$0.0299	\$0.03	\$0.03	\$0.03
	Quart	\$0.0193	\$0.0173	\$0.0161	\$0.0152	\$0.02	\$0.02	\$0.01

TABLE B

MARCH 2020 WHOLESALE / RETAIL PRICES OF PROMINENT PRODUCTS AND SIZES								
AREA-ZONE	CONTAINER SIZE	WHOLESALE				RETAIL (OUT-OF-STORE)		
		HOMO	REDUCED FAT	LOW-FAT	NONFAT	HOMO	REDUCED FAT	LOW-FAT
1-0	Gallon	\$4.0294	\$3.8080	\$3.6401	\$3.4970	\$4.17	\$3.98	\$3.83
	Half Gallon	\$2.0491	\$1.9384	\$1.8544	\$1.7829	\$2.11	\$2.02	\$1.95
	Quart	\$1.1161	\$1.0607	\$1.0188	\$0.9829	\$1.14	\$1.09	\$1.05
2-0	Gallon	\$3.7978	\$3.5852	\$3.4145	\$3.2642	\$4.06	\$3.87	\$3.71
	Half Gallon	\$1.9651	\$1.8587	\$1.7735	\$1.6983	\$2.09	\$1.99	\$1.92
	Quart	\$1.0822	\$1.0291	\$0.9865	\$0.9489	\$1.13	\$1.08	\$1.05
3-0	Gallon	\$3.6197	\$3.4065	\$3.2360	\$3.0903	\$3.81	\$3.62	\$3.47
	Half Gallon	\$1.8760	\$1.7693	\$1.6841	\$1.6113	\$1.96	\$1.87	\$1.79
	Quart	\$1.0547	\$1.0014	\$0.9587	\$0.9223	\$1.09	\$1.04	\$1.00
4-0	Gallon	\$3.5875	\$3.3722	\$3.2007	\$3.0719	\$4.02	\$3.80	\$3.62
	Half Gallon	\$1.8403	\$1.7326	\$1.6469	\$1.5825	\$2.06	\$1.95	\$1.86
	Quart	\$1.0297	\$0.9759	\$0.9330	\$0.9009	\$1.14	\$1.09	\$1.04
5-0	Gallon	\$3.8259	\$3.6061	\$3.4408	\$3.3066	\$4.10	\$3.90	\$3.75
	Half Gallon	\$1.9388	\$1.8289	\$1.7462	\$1.6791	\$2.07	\$1.97	\$1.90
	Quart	\$1.1582	\$1.1033	\$1.0619	\$1.0283	\$1.21	\$1.16	\$1.12
6-0	Gallon	\$3.8026	\$3.5806	\$3.4119	\$3.2797	\$4.04	\$3.84	\$3.68
	Half Gallon	\$1.9608	\$1.8497	\$1.7653	\$1.6993	\$2.07	\$1.97	\$1.90
	Quart	\$1.2488	\$1.1933	\$1.1511	\$1.1180	\$1.28	\$1.23	\$1.19

TABLE C

APRIL 2020 WHOLESALE / RETAIL PRICES OF PROMINENT PRODUCTS AND SIZES								
AREA-ZONE	CONTAINER SIZE	WHOLESALE				RETAIL (OUT-OF-STORE)		
		HOMO	REDUCED FAT	LOW-FAT	NONFAT	HOMO	REDUCED FAT	LOW-FAT
1-0	Gallon	\$3.9562	\$3.7408	\$3.5782	\$3.4396	\$4.11	\$3.92	\$3.78
	Half Gallon	\$2.0126	\$1.9050	\$1.8237	\$1.7543	\$2.08	\$1.99	\$1.92
	Quart	\$1.0980	\$1.0441	\$1.0035	\$0.9688	\$1.12	\$1.08	\$1.04
2-0	Gallon	\$3.7192	\$3.5127	\$3.3474	\$3.2007	\$3.99	\$3.80	\$3.66
	Half Gallon	\$1.9248	\$1.8215	\$1.7388	\$1.6655	\$2.05	\$1.96	\$1.89
	Quart	\$1.0645	\$1.0128	\$0.9715	\$0.9349	\$1.12	\$1.07	\$1.03
3-0	Gallon	\$3.5428	\$3.3356	\$3.1705	\$3.0284	\$3.74	\$3.56	\$3.41
	Half Gallon	\$1.8258	\$1.7222	\$1.6396	\$1.5686	\$1.92	\$1.83	\$1.75
	Quart	\$1.0369	\$0.9851	\$0.9438	\$0.9083	\$1.07	\$1.02	\$0.99
4-0	Gallon	\$3.5119	\$3.3036	\$3.1375	\$3.0132	\$3.95	\$3.73	\$3.56
	Half Gallon	\$1.8030	\$1.6989	\$1.6158	\$1.5536	\$2.02	\$1.91	\$1.83
	Quart	\$1.0124	\$0.9603	\$0.9188	\$0.8876	\$1.12	\$1.07	\$1.03
5-0	Gallon	\$3.7495	\$3.5357	\$3.3758	\$3.2451	\$4.03	\$3.84	\$3.69
	Half Gallon	\$1.9010	\$1.7942	\$1.7142	\$1.6489	\$2.04	\$1.94	\$1.87
	Quart	\$1.1391	\$1.0856	\$1.0456	\$1.0130	\$1.19	\$1.14	\$1.11
6-0	Gallon	\$3.7286	\$3.5144	\$3.3502	\$3.2216	\$3.97	\$3.78	\$3.63
	Half Gallon	\$1.9229	\$1.8158	\$1.7337	\$1.6694	\$2.04	\$1.94	\$1.87
	Quart	\$1.2295	\$1.1760	\$1.1350	\$1.1028	\$1.26	\$1.21	\$1.18

BOARD STAFF EXHIBIT 2

PA Area	Savings*
1	\$99,908
2	\$67,956
3	\$94,808
4	\$122,060
5	\$142,586
6	<u>\$80,351</u>
	\$607,669**

*17 cross-section PA dealer savings per area of all controlled product sales if March prices are maintained through April 30.

* Savings are calculated using 2019 April sales.

**Per Dealer average savings of \$35,745 .