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To: [Eberly, Douglas](#); [Saylor, Andrew](#); bravomelissa@yahoo.com; ccampbell@frontiernet.net; [Yoviene, Wendy](#); [Marvin Beshore](#); [Arden Tewksbury](#)
Cc: [Moyer, Timothy](#)
Subject: RE: July 2 hearing - 7 Pa Code ch 143
Date: Wednesday, June 27, 2018 2:42:25 PM

Doug:

PDA will present the testimony of Deputy Secretary Greg Hostetter and Alan Zepp in a brief effort to jointly lay a foundation/create a record in this matter consisting of some very basic facts:

- An overview of the Pennsylvania dairy farm community
- The portion that market milk through a cooperative
- Those that sell directly to a processor
- The risk associated with marketing directly to a processor
- A recitation of efforts taken to secure markets, and the results of those efforts, over the 90 day period after Dean Food's recent notification of termination issued to Pennsylvania producers.

Thank you.

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