

**Pennsylvania Milk Marketing Board**  
**SALES IN MMB AREA 6 BY TYPE OF MILK**

Table 1. Percent of top 5 controlled milk sales, all dealers selling in PMMB Area 6 vs CRH cross-section dealers<sup>1</sup>

<b>Item</b>	<b>All Dealer Sales (%)</b>	<b>CRH Cross-section Sales (%)</b>
Reduced Fat 2%	31.24	39.53
Standard Whole Milk	27.50	25.80
Lowfat 1%	11.93	11.10
Nonfat	7.68	8.36
Flavored Milk	8.43	6.89
<b>TOTALS</b>	<b>86.78</b>	<b>91.68</b>

CRH Cross-Section Dealers, Area 6:

- DFA Dairy Brands Fluid, LLC – Schuylkill Haven
- DFA Dairy Brands Fluid, LLC - Sharpville
- Galliker Dairy Company
- Ritchey’s Dairy, Inc.
- Turner Dairy Farms, Inc.
- Valley Farms Dairy, LLC

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<sup>1</sup> Source: PMMB monthly dealer reports, 2021

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY**  
**YEAR 2021 DATA**

<b>Cost Center</b>	<b>Weighted Costs</b>	<b>Weighted Points</b>	<b>Weighted Cost per Point</b>
<b>Receiving, Lab &amp; Field Work</b>	\$ 1,300,937	68,252,454	\$ 0.0191
<b>Standardization &amp; Pasteurization</b>	\$ 1,823,978	82,669,100	\$ 0.0221
<b>Bottling</b>	\$ 4,978,600	81,995,243	\$ 0.0607
<b>Cold Room</b>	\$ 4,305,665	89,910,590	\$ 0.0479
<b>Delivery</b>	\$ 15,905,589	84,570,213	\$ 0.1881
<b>Selling</b>	\$ 1,640,068	85,313,500	\$ 0.0192

**Total Cost per Point** **\$ 0.3571**

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**CONTAINER COSTS**  
**YEAR 2021 UNITS (@ APRIL 2022 COSTS)**

A		B	C	D	E	F	G	H
					(C÷D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to DEC-2022) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 1,243,750	5,907,216	\$ 0.2105			
		Purchased	\$ 335,228	998,667	\$ 0.3357			
			\$ 1,578,978	6,905,883	\$ 0.2286	\$ 0.2343	1.99%	\$ 0.2390
1/2 GALLON	Plastic	Blow Molded	\$ 1,250,498	5,063,359	\$ 0.2470			
		Purchased	\$ 376,195	1,692,146	\$ 0.2223			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,626,693	6,755,505	\$ 0.2408	\$ 0.2394	1.91%	\$ 0.2440
QUART	Plastic	Purchased	\$ 385,066	1,793,063	\$ 0.2148			
	Paper	Purchased	\$ 1,321	12,518	\$ 0.1055			
	Combined		\$ 386,387	1,805,581	\$ 0.2140	\$ 0.2165	1.57%	\$ 0.2199
PINT	Plastic	Purchased	\$ 431,845	2,632,459	\$ 0.1640			
	Paper	Purchased	\$ 2,079	38,625	\$ 0.0538			
	Combined		\$ 433,924	2,671,084	\$ 0.1625	\$ 0.1646	1.62%	\$ 0.1673
12 Ounce <sup>(1)</sup>		Purchased			\$ 0.0367	\$ 0.0367		\$ 0.0367
10 Ounce <sup>(1)</sup>		Purchased			\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 PINT	Plastic <sup>(1)</sup>	Purchased	\$ -	-	\$ 0.0532	\$ 0.0532	0.92%	\$ 0.0537
	Paper	Purchased	\$ 851,356	27,576,857	\$ 0.0309	\$ 0.0379	0.85%	\$ 0.0382
4 Ounce	Paper	Purchased	\$ 22,440	733,201	\$ 0.0306	\$ 0.0306	1.53%	\$ 0.0311
Bulk Per Quart		Purchased	\$ 114,581	826,809	\$ 0.1386	\$ 0.1386	1.30%	\$ 0.1404

Footnote:

1. None of the Area 6 cross-section Dealers bottled price-Controlled product in this size container during Year 2021. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER**  
**YEAR 2021 POUNDS (@ APRIL 2022 COSTS)**

<b>Product</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Weighted Cost per Pound</b>
<b>Standard (Whole) Milk</b>	\$ 1,086	28,611,322	\$ -
<b>Reduced Fat (2%) Milk</b>	\$ 5,134	29,156,971	\$ <b>0.0002</b>
<b>Low Fat (1%) Milk</b>	\$ 2,348	13,542,534	\$ <b>0.0002</b>
<b>Non Fat (Skim) Milk</b>	\$ 9,803	7,253,212	\$ <b>0.0014</b>
<b>Flavored Milk</b>	\$ 440,351	10,551,537	\$ <b>0.0417</b>
<b>Flavored Reduced Fat Milk</b>	\$ 313,812	6,712,991	\$ <b>0.0467</b>
<b>Flavored NONFAT Milk</b>	\$ 120,026	3,259,860	\$ <b>0.0368</b>
<b>Buttermilk</b>	\$ 13,895	421,213	\$ <b>0.0330</b>
<b>Egg Nog</b>	\$ 28,298	168,152	\$ <b>0.1683</b>

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES  
YEAR 2021 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
<b>Cost/(Revenue) Factor</b>	<b>Product Pounds</b>	<b>Butterfat Pounds</b>	<b>Revenue</b>	<b>Costs</b>	<b>Additional Processing Costs</b>	<b>Net Cost or (Profit)/Loss</b>	<b>Weighted Cost or (Profit)/Loss</b>
1 <b>Shrinkage</b>	18,393,760	17,856,086	n/a	\$ 537,674	n/a	\$ 537,674	\$ 563,867
2 <b>Bulk MILK - diverted</b>	94,846,831	3,547,984	\$ 15,864,305	\$ 16,052,680	n/a	\$ 188,375	\$ 230,854
3 <b>Bulk MILK - transferred</b>	5,389,588	33,556	\$ 235,664	\$ 601,074	\$ 172,138	\$ 537,548	\$ 203,766
4 <b>Bulk MILK - TOTAL (Row 2 + Row 3)</b>	100,236,419	3,581,540	\$ 16,099,969	\$ 16,653,754	\$ 172,138	\$ 725,923	\$ 434,620
5 <b>Bulk CREAM - transferred</b>	30,664,409	12,826,809	\$ 28,552,316	\$ 26,007,065	\$ 1,085,593	\$ (1,459,658)	\$ (44,853)

	H	I	J
			(H ÷ I)
<b>Cost/(Revenue) Factor</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Weighted Cost per Pound</b>
6 <b>Shrinkage (Row 1)</b>	\$ 563,867		
7 <b>Bulk MILK (Profit)/Loss (Row 4)</b>	\$ 434,620		
8 <b>Bulk CREAM (Profit)/Loss (Row 5)</b>	\$ (44,853)		
9 <b>Total</b>	\$ 953,634	129,344,761	\$ <b>0.0074</b>

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**MILK COSTS BEFORE PACKAGING  
DECEMBER 2022 MILK COST**

	Class I
Skim Rate	\$ 15.96
Butterfat Rate	\$ 2.7608

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B x BF Rate)	(D x Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat Pounds	Butterfat Test (%)	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard (Whole) Milk	28,611,322	941,309	3.2900%	27,670,013	\$ 2,598,766	\$ 4,416,134	\$ 7,014,900	\$ 0.2452	\$ -	\$ 0.0074	\$ <b>0.2526</b>
Reduced Fat (2%) Milk	29,156,971	554,893	1.9031%	28,602,078	\$ 1,531,949	\$ 4,564,892	\$ 6,096,841	\$ 0.2091	\$ 0.0002	\$ 0.0074	\$ <b>0.2167</b>
Low Fat (1%) Milk	13,542,534	123,493	0.9119%	13,419,041	\$ 340,939	\$ 2,141,679	\$ 2,482,618	\$ 0.1833	\$ 0.0002	\$ 0.0074	\$ <b>0.1909</b>
Non Fat (Skim) Milk	7,253,212	9,535	0.1315%	7,243,677	\$ 26,324	\$ 1,156,091	\$ 1,182,415	\$ 0.1630	\$ 0.0014	\$ 0.0074	\$ <b>0.1718</b>
Flavored Milk	10,551,537	346,373	3.2827%	10,205,164	\$ 956,267	\$ 1,628,744	\$ 2,585,011	\$ 0.2450	\$ 0.0417	\$ 0.0074	\$ <b>0.2941</b>
Flavored Reduced Fat Milk	6,712,991	76,191	1.1350%	6,636,800	\$ 210,348	\$ 1,059,233	\$ 1,269,581	\$ 0.1891	\$ 0.0467	\$ 0.0074	\$ <b>0.2432</b>
Flavored NONFAT Milk	3,259,860	4,425	0.1357%	3,255,435	\$ 12,217	\$ 519,567	\$ 531,784	\$ 0.1631	\$ 0.0368	\$ 0.0074	\$ <b>0.2073</b>
Buttermilk	421,213	4,273	1.0145%	416,940	\$ 11,797	\$ 66,544	\$ 78,341	\$ 0.1860	\$ 0.0330	\$ 0.0074	\$ <b>0.2264</b>
Egg Nog	168,152	11,082	6.5905%	157,070	\$ 30,595	\$ 25,068	\$ 55,663	\$ 0.3310	\$ 0.1683	\$ 0.0074	\$ <b>0.5067</b>

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**COST UPDATE ADJUSTMENT  
1st HALF COMPARISON (Year 2022 vs. Year 2021)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
<b>1<sup>st</sup> HALF EXPENSES</b>		<b>1<sup>st</sup> HALF POINTS</b>		<b>1<sup>st</sup> HALF COST/POINTS</b>		<b>INCREASE</b>
<b>2022</b>	<b>2021</b>	<b>2022</b>	<b>2021</b>	<b>2022</b>	<b>2021</b>	<b>(DECREASE)</b>

<b>WEIGHTED LABOR COSTS</b>	\$ 11,693,092	\$ 9,891,019	43,567,919	41,136,604	\$ 0.2684	\$ 0.2404	\$ 0.0280
<b>WEIGHTED UTILITY COSTS</b>	\$ 551,751	\$ 461,738	43,567,919	41,136,604	\$ 0.0127	\$ 0.0112	\$ 0.0015
<b>WEIGHTED INSURANCE COST</b>	\$ 533,398	\$ 425,657	43,567,919	41,136,604	\$ 0.0122	\$ 0.0103	\$ 0.0019

**COST UPDATE ADJUSTMENT per BOTTLING POINT**      **\$ 0.0314**

# PENNSYLVANIA MILK MARKETING BOARD

## MILK MARKETING AREA 6

### Diesel Fuel Costs Adjustment

#### Update of Diesel Fuel Costs from YEAR 2021 to DECEMBER 2022

1. Weighted Diesel Fuel Costs - YEAR 2021	\$	2,037,234
2. Average On-Highway Diesel Price per Gallon - YEAR 2021 (1)	\$	3.431
3. On-Highway Diesel Price per Gallon - DECEMBER 2022 (1)	\$	5.459
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		59.11%
5. Presumed Diesel Fuel Costs - DECEMBER 2022 ((Line 1 X Line 4) + Line 1)	\$	<u>3,241,443</u>
6. Change in Diesel Fuel Costs from YEAR 2021 to DECEMBER 2022 (Line 5 - Line 1)	\$	1,204,209
7. Weighted Delivery Points - YEAR 2021		<u>84,570,213</u>
<b>8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>0.0142</u></b>

## Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/pet/pet\\_pri\\_gnd\\_dcus\\_r1y\\_w.htm](https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm)



# PENNSYLVANIA MILK MARKETING BOARD

## MILK MARKETING AREA 6

### Heating Fuel Costs Adjustment

#### Update of Heating Fuel Costs from YEAR 2021 to OCTOBER 2022

1. Weighted Heating Fuel Costs - YEAR 2021	\$	188,085
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2021 (1)	\$	8.34
3. Pennsylvania Average Natural Gas Price - Industrial - OCTOBER 2022 (1)	\$	12.67
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		51.92%
5. Presumed Heating Fuel Costs - OCTOBER 2022 ((Line 1 X Line 4) + Line 1)	\$	<u>285,739</u>
6. Change in Heating Fuel Costs from YEAR 2021 to OCTOBER 2022 (Line 5 - Line 1)	\$	97,654
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2021		<u>82,669,100</u>
<b>8. Change in Heating Fuel Costs per S&amp;P Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>0.0012</u></b>

## Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/ng/ng\\_pri\\_sum\\_dcu\\_SPA\\_m.htm](https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm)

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6  
YEAR 2021 DATA**

**CONTAINER EFFICIENCY ADJUSTMENT**

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 6-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	6,905,883	\$ (0.10453)	\$ (0.02133)	\$ <b>(0.1259)</b>	\$ (869,451)
1/2 GALLON	6,755,505	\$ 0.00908	\$ (0.06158)	\$ <b>(0.0525)</b>	\$ (354,664)
QUART	1,805,581	\$ 0.07756	\$ 0.03198	\$ <b>0.1095</b>	\$ 197,711
PINT	2,671,084	\$ 0.07015	\$ 0.06752	\$ <b>0.1377</b>	\$ 367,808
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	27,576,857	\$ 0.01094	\$ 0.01292	\$ <b>0.0239</b>	\$ 659,087
4 OUNCE	733,201	\$ 0.01698	\$ 0.01764	\$ <b>0.0346</b>	\$ 25,369
Bulk per Quart	826,809	\$ 0.02265	\$ (0.05315)	\$ <b>(0.0305)</b>	\$ (25,218)
					\$ <u>643</u>

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP**  
**FEBRUARY 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.1724	\$ 0.2390	\$ 0.2016	\$ (0.1259)	\$ 1.4284	\$ 3.9155	\$ 0.1378	\$ 4.0533	\$ (0.5640)	\$ 0.9864	\$ 4.4757	\$ 4.2835	\$ 0.1922
	1/2 GALLON	\$ 1.0862	\$ 0.2440	\$ 0.1008	\$ (0.0525)	\$ 0.7142	\$ 2.0927	\$ 0.0737	\$ 2.1664	\$ (0.2820)	\$ 0.4932	\$ 2.3776	\$ 2.2199	\$ 0.1577
	QUART	\$ 0.5431	\$ 0.2199	\$ 0.0504	\$ 0.1095	\$ 0.3571	\$ 1.2800	\$ 0.0451	\$ 1.3251	\$ (0.1410)	\$ 0.2466	\$ 1.4307	\$ 1.3601	\$ 0.0706
	PINT	\$ 0.2715	\$ 0.1673	\$ 0.0252	\$ 0.1377	\$ 0.1786	\$ 0.7803	\$ 0.0275	\$ 0.8078	\$ (0.0705)	\$ 0.1233	\$ 0.8606	\$ 0.8365	\$ 0.0241
	12 OUNCE	\$ 0.2037	\$ 0.0367	\$ 0.0189	\$ -	\$ 0.1339	\$ 0.3932	\$ 0.0138	\$ 0.4070	\$ (0.0529)	\$ 0.0925	\$ 0.4466	\$ 0.4261	\$ 0.0205
	10 OUNCE	\$ 0.1697	\$ 0.0587	\$ 0.0158	\$ -	\$ 0.1116	\$ 0.3558	\$ 0.0125	\$ 0.3683	\$ (0.0441)	\$ 0.0771	\$ 0.4013	\$ 0.3842	\$ 0.0171
	1/2 PINT	\$ 0.1358	\$ 0.0382	\$ 0.0126	\$ 0.0239	\$ 0.0893	\$ 0.2998	\$ 0.0106	\$ 0.3104	\$ (0.0353)	\$ 0.0617	\$ 0.3368	\$ 0.3227	\$ 0.0141
	4 OUNCE	\$ 0.0679	\$ 0.0311	\$ 0.0063	\$ 0.0346	\$ 0.0446	\$ 0.1845	\$ 0.0065	\$ 0.1910	\$ (0.0177)	\$ 0.0309	\$ 0.2042	\$ 0.1948	\$ 0.0094
	Bulk per Quart	\$ 0.5431	\$ 0.1404	\$ 0.0504	\$ (0.0305)	\$ 0.3571	\$ 1.0605	\$ 0.0373	\$ 1.0978	\$ (0.1410)	\$ 0.2466	\$ 1.2034	\$ 1.1558	\$ 0.0476
REDUCED FAT (2%) MILK	GALLON	\$ 1.8680	\$ 0.2390	\$ 0.2016	\$ (0.1259)	\$ 1.4284	\$ 3.6111	\$ 0.1271	\$ 3.7382	\$ (0.5640)	\$ 0.9864	\$ 4.1606	\$ 3.9719	\$ 0.1887
	1/2 GALLON	\$ 0.9340	\$ 0.2440	\$ 0.1008	\$ (0.0525)	\$ 0.7142	\$ 1.9405	\$ 0.0683	\$ 2.0088	\$ (0.2820)	\$ 0.4932	\$ 2.2200	\$ 2.0641	\$ 0.1559
	QUART	\$ 0.4670	\$ 0.2199	\$ 0.0504	\$ 0.1095	\$ 0.3571	\$ 1.2039	\$ 0.0424	\$ 1.2463	\$ (0.1410)	\$ 0.2466	\$ 1.3519	\$ 1.2821	\$ 0.0698
	PINT	\$ 0.2335	\$ 0.1673	\$ 0.0252	\$ 0.1377	\$ 0.1786	\$ 0.7423	\$ 0.0261	\$ 0.7684	\$ (0.0705)	\$ 0.1233	\$ 0.8212	\$ 0.7976	\$ 0.0236
	12 OUNCE	\$ 0.1751	\$ 0.0367	\$ 0.0189	\$ -	\$ 0.1339	\$ 0.3646	\$ 0.0128	\$ 0.3774	\$ (0.0529)	\$ 0.0925	\$ 0.4170	\$ 0.3969	\$ 0.0201
	10 OUNCE	\$ 0.1459	\$ 0.0587	\$ 0.0158	\$ -	\$ 0.1116	\$ 0.3320	\$ 0.0117	\$ 0.3437	\$ (0.0441)	\$ 0.0771	\$ 0.3767	\$ 0.3599	\$ 0.0168
	1/2 PINT	\$ 0.1167	\$ 0.0382	\$ 0.0126	\$ 0.0239	\$ 0.0893	\$ 0.2807	\$ 0.0099	\$ 0.2906	\$ (0.0353)	\$ 0.0617	\$ 0.3170	\$ 0.3032	\$ 0.0138
	4 OUNCE	\$ 0.0584	\$ 0.0311	\$ 0.0063	\$ 0.0346	\$ 0.0446	\$ 0.1750	\$ 0.0062	\$ 0.1812	\$ (0.0177)	\$ 0.0309	\$ 0.1944	\$ 0.1850	\$ 0.0094
	Bulk per Quart	\$ 0.4670	\$ 0.1404	\$ 0.0504	\$ (0.0305)	\$ 0.3571	\$ 0.9844	\$ 0.0346	\$ 1.0190	\$ (0.1410)	\$ 0.2466	\$ 1.1246	\$ 1.0779	\$ 0.0467
LOWFAT (1%) MILK	GALLON	\$ 1.6456	\$ 0.2390	\$ 0.2016	\$ (0.1259)	\$ 1.4284	\$ 3.3887	\$ 0.1193	\$ 3.5080	\$ (0.5640)	\$ 0.9864	\$ 3.9304	\$ 3.7488	\$ 0.1816
	1/2 GALLON	\$ 0.8228	\$ 0.2440	\$ 0.1008	\$ (0.0525)	\$ 0.7142	\$ 1.8293	\$ 0.0644	\$ 1.8937	\$ (0.2820)	\$ 0.4932	\$ 2.1049	\$ 1.9525	\$ 0.1524
	QUART	\$ 0.4114	\$ 0.2199	\$ 0.0504	\$ 0.1095	\$ 0.3571	\$ 1.1483	\$ 0.0404	\$ 1.1887	\$ (0.1410)	\$ 0.2466	\$ 1.2943	\$ 1.2264	\$ 0.0679
	PINT	\$ 0.2057	\$ 0.1673	\$ 0.0252	\$ 0.1377	\$ 0.1786	\$ 0.7145	\$ 0.0251	\$ 0.7396	\$ (0.0705)	\$ 0.1233	\$ 0.7924	\$ 0.7697	\$ 0.0227
	12 OUNCE	\$ 0.1543	\$ 0.0367	\$ 0.0189	\$ -	\$ 0.1339	\$ 0.3438	\$ 0.0121	\$ 0.3559	\$ (0.0529)	\$ 0.0925	\$ 0.3955	\$ 0.3760	\$ 0.0195
	10 OUNCE	\$ 0.1286	\$ 0.0587	\$ 0.0158	\$ -	\$ 0.1116	\$ 0.3147	\$ 0.0111	\$ 0.3258	\$ (0.0441)	\$ 0.0771	\$ 0.3588	\$ 0.3424	\$ 0.0164
	1/2 PINT	\$ 0.1028	\$ 0.0382	\$ 0.0126	\$ 0.0239	\$ 0.0893	\$ 0.2668	\$ 0.0094	\$ 0.2762	\$ (0.0353)	\$ 0.0617	\$ 0.3026	\$ 0.2892	\$ 0.0134
	4 OUNCE	\$ 0.0514	\$ 0.0311	\$ 0.0063	\$ 0.0346	\$ 0.0446	\$ 0.1680	\$ 0.0059	\$ 0.1739	\$ (0.0177)	\$ 0.0309	\$ 0.1871	\$ 0.1781	\$ 0.0090
	Bulk per Quart	\$ 0.4114	\$ 0.1404	\$ 0.0504	\$ (0.0305)	\$ 0.3571	\$ 0.9288	\$ 0.0327	\$ 0.9615	\$ (0.1410)	\$ 0.2466	\$ 1.0671	\$ 1.0222	\$ 0.0449
NONFAT (SKIM) MILK	GALLON	\$ 1.4826	\$ 0.2390	\$ 0.2016	\$ (0.1259)	\$ 1.4284	\$ 3.2257	\$ 0.1135	\$ 3.3392	\$ (0.5640)	\$ 0.9864	\$ 3.7616	\$ 3.5613	\$ 0.2003
	1/2 GALLON	\$ 0.7413	\$ 0.2440	\$ 0.1008	\$ (0.0525)	\$ 0.7142	\$ 1.7478	\$ 0.0615	\$ 1.8093	\$ (0.2820)	\$ 0.4932	\$ 2.0205	\$ 1.8588	\$ 0.1617
	QUART	\$ 0.3707	\$ 0.2199	\$ 0.0504	\$ 0.1095	\$ 0.3571	\$ 1.1076	\$ 0.0390	\$ 1.1466	\$ (0.1410)	\$ 0.2466	\$ 1.2522	\$ 1.1795	\$ 0.0727
	PINT	\$ 0.1853	\$ 0.1673	\$ 0.0252	\$ 0.1377	\$ 0.1786	\$ 0.6941	\$ 0.0244	\$ 0.7185	\$ (0.0705)	\$ 0.1233	\$ 0.7713	\$ 0.7463	\$ 0.0250
	12 OUNCE	\$ 0.1390	\$ 0.0367	\$ 0.0189	\$ -	\$ 0.1339	\$ 0.3285	\$ 0.0116	\$ 0.3401	\$ (0.0529)	\$ 0.0925	\$ 0.3797	\$ 0.3584	\$ 0.0213
	10 OUNCE	\$ 0.1158	\$ 0.0587	\$ 0.0158	\$ -	\$ 0.1116	\$ 0.3019	\$ 0.0106	\$ 0.3125	\$ (0.0441)	\$ 0.0771	\$ 0.3455	\$ 0.3278	\$ 0.0177
	1/2 PINT	\$ 0.0927	\$ 0.0382	\$ 0.0126	\$ 0.0239	\$ 0.0893	\$ 0.2567	\$ 0.0090	\$ 0.2657	\$ (0.0353)	\$ 0.0617	\$ 0.2921	\$ 0.2775	\$ 0.0146
	4 OUNCE	\$ 0.0463	\$ 0.0311	\$ 0.0063	\$ 0.0346	\$ 0.0446	\$ 0.1629	\$ 0.0057	\$ 0.1686	\$ (0.0177)	\$ 0.0309	\$ 0.1818	\$ 0.1722	\$ 0.0096
	Bulk per Quart	\$ 0.3707	\$ 0.1404	\$ 0.0504	\$ (0.0305)	\$ 0.3571	\$ 0.8881	\$ 0.0313	\$ 0.9194	\$ (0.1410)	\$ 0.2466	\$ 1.0250	\$ 0.9753	\$ 0.0497

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0036 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP**  
**FEBRUARY 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.3528	\$ 0.2390	\$ 0.2016	\$ (0.1259)	\$ 1.4284	\$ 4.0959	\$ 0.1442	\$ 4.2401	\$ (0.5640)	\$ 0.9864	\$ 4.6625	\$ 4.4657	\$ 0.1968
	1/2 GALLON	\$ 1.1764	\$ 0.2440	\$ 0.1008	\$ (0.0525)	\$ 0.7142	\$ 2.1829	\$ 0.0768	\$ 2.2597	\$ (0.2820)	\$ 0.4932	\$ 2.4709	\$ 2.3110	\$ 0.1599
	QUART	\$ 0.5882	\$ 0.2199	\$ 0.0504	\$ 0.1095	\$ 0.3571	\$ 1.3251	\$ 0.0466	\$ 1.3717	\$ (0.1410)	\$ 0.2466	\$ 1.4773	\$ 1.4056	\$ 0.0717
	PINT	\$ 0.2941	\$ 0.1673	\$ 0.0252	\$ 0.1377	\$ 0.1786	\$ 0.8029	\$ 0.0283	\$ 0.8312	\$ (0.0705)	\$ 0.1233	\$ 0.8840	\$ 0.8593	\$ 0.0247
	12 OUNCE	\$ 0.2206	\$ 0.0367	\$ 0.0189	\$ -	\$ 0.1339	\$ 0.4101	\$ 0.0144	\$ 0.4245	\$ (0.0529)	\$ 0.0925	\$ 0.4641	\$ 0.4432	\$ 0.0209
	10 OUNCE	\$ 0.1838	\$ 0.0587	\$ 0.0158	\$ -	\$ 0.1116	\$ 0.3699	\$ 0.0130	\$ 0.3829	\$ (0.0441)	\$ 0.0771	\$ 0.4159	\$ 0.3985	\$ 0.0174
	1/2 PINT	\$ 0.1471	\$ 0.0382	\$ 0.0126	\$ 0.0239	\$ 0.0893	\$ 0.3111	\$ 0.0110	\$ 0.3221	\$ (0.0353)	\$ 0.0617	\$ 0.3485	\$ 0.3341	\$ 0.0144
	4 OUNCE	\$ 0.0735	\$ 0.0311	\$ 0.0063	\$ 0.0346	\$ 0.0446	\$ 0.1901	\$ 0.0067	\$ 0.1968	\$ (0.0177)	\$ 0.0309	\$ 0.2100	\$ 0.2005	\$ 0.0095
	Bulk per Quart	\$ 0.5882	\$ 0.1404	\$ 0.0504	\$ (0.0305)	\$ 0.3571	\$ 1.1056	\$ 0.0389	\$ 1.1445	\$ (0.1410)	\$ 0.2466	\$ 1.2501	\$ 1.2014	\$ 0.0487
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9456	\$ 0.2390	\$ 0.2016	\$ (0.1259)	\$ 1.4284	\$ 3.6887	\$ 0.1298	\$ 3.8185	\$ (0.5640)	\$ 0.9864	\$ 4.2409	\$ 4.0193	\$ 0.2216
	1/2 GALLON	\$ 0.9728	\$ 0.2440	\$ 0.1008	\$ (0.0525)	\$ 0.7142	\$ 1.9793	\$ 0.0697	\$ 2.0490	\$ (0.2820)	\$ 0.4932	\$ 2.2602	\$ 2.0878	\$ 0.1724
	QUART	\$ 0.4864	\$ 0.2199	\$ 0.0504	\$ 0.1095	\$ 0.3571	\$ 1.2233	\$ 0.0431	\$ 1.2664	\$ (0.1410)	\$ 0.2466	\$ 1.3720	\$ 1.2940	\$ 0.0780
	PINT	\$ 0.2432	\$ 0.1673	\$ 0.0252	\$ 0.1377	\$ 0.1786	\$ 0.7520	\$ 0.0265	\$ 0.7785	\$ (0.0705)	\$ 0.1233	\$ 0.8313	\$ 0.8035	\$ 0.0278
	12 OUNCE	\$ 0.1824	\$ 0.0367	\$ 0.0189	\$ -	\$ 0.1339	\$ 0.3719	\$ 0.0131	\$ 0.3850	\$ (0.0529)	\$ 0.0925	\$ 0.4246	\$ 0.4014	\$ 0.0232
	10 OUNCE	\$ 0.1520	\$ 0.0587	\$ 0.0158	\$ -	\$ 0.1116	\$ 0.3381	\$ 0.0119	\$ 0.3500	\$ (0.0441)	\$ 0.0771	\$ 0.3830	\$ 0.3636	\$ 0.0194
	1/2 PINT	\$ 0.1216	\$ 0.0382	\$ 0.0126	\$ 0.0239	\$ 0.0893	\$ 0.2856	\$ 0.0101	\$ 0.2957	\$ (0.0353)	\$ 0.0617	\$ 0.3221	\$ 0.3062	\$ 0.0159
	4 OUNCE	\$ 0.0608	\$ 0.0311	\$ 0.0063	\$ 0.0346	\$ 0.0446	\$ 0.1774	\$ 0.0062	\$ 0.1836	\$ (0.0177)	\$ 0.0309	\$ 0.1968	\$ 0.1865	\$ 0.0103
	Bulk per Quart	\$ 0.4864	\$ 0.1404	\$ 0.0504	\$ (0.0305)	\$ 0.3571	\$ 1.0038	\$ 0.0353	\$ 1.0391	\$ (0.1410)	\$ 0.2466	\$ 1.1447	\$ 1.0898	\$ 0.0549
FLAVORED NONFAT MILK	GALLON	\$ 1.6584	\$ 0.2390	\$ 0.2016	\$ (0.1259)	\$ 1.4284	\$ 3.4015	\$ 0.1197	\$ 3.5212	\$ (0.5640)	\$ 0.9864	\$ 3.9436	\$ 3.7419	\$ 0.2017
	1/2 GALLON	\$ 0.8292	\$ 0.2440	\$ 0.1008	\$ (0.0525)	\$ 0.7142	\$ 1.8357	\$ 0.0646	\$ 1.9003	\$ (0.2820)	\$ 0.4932	\$ 2.1115	\$ 1.9491	\$ 0.1624
	QUART	\$ 0.4146	\$ 0.2199	\$ 0.0504	\$ 0.1095	\$ 0.3571	\$ 1.1515	\$ 0.0405	\$ 1.1920	\$ (0.1410)	\$ 0.2466	\$ 1.2976	\$ 1.2246	\$ 0.0730
	PINT	\$ 0.2073	\$ 0.1673	\$ 0.0252	\$ 0.1377	\$ 0.1786	\$ 0.7161	\$ 0.0252	\$ 0.7413	\$ (0.0705)	\$ 0.1233	\$ 0.7941	\$ 0.7688	\$ 0.0253
	12 OUNCE	\$ 0.1555	\$ 0.0367	\$ 0.0189	\$ -	\$ 0.1339	\$ 0.3450	\$ 0.0121	\$ 0.3571	\$ (0.0529)	\$ 0.0925	\$ 0.3967	\$ 0.3754	\$ 0.0213
	10 OUNCE	\$ 0.1296	\$ 0.0587	\$ 0.0158	\$ -	\$ 0.1116	\$ 0.3157	\$ 0.0111	\$ 0.3268	\$ (0.0441)	\$ 0.0771	\$ 0.3598	\$ 0.3419	\$ 0.0179
	1/2 PINT	\$ 0.1037	\$ 0.0382	\$ 0.0126	\$ 0.0239	\$ 0.0893	\$ 0.2677	\$ 0.0094	\$ 0.2771	\$ (0.0353)	\$ 0.0617	\$ 0.3035	\$ 0.2888	\$ 0.0147
	4 OUNCE	\$ 0.0518	\$ 0.0311	\$ 0.0063	\$ 0.0346	\$ 0.0446	\$ 0.1684	\$ 0.0059	\$ 0.1743	\$ (0.0177)	\$ 0.0309	\$ 0.1875	\$ 0.1779	\$ 0.0096
	Bulk per Quart	\$ 0.4146	\$ 0.1404	\$ 0.0504	\$ (0.0305)	\$ 0.3571	\$ 0.9320	\$ 0.0328	\$ 0.9648	\$ (0.1410)	\$ 0.2466	\$ 1.0704	\$ 1.0204	\$ 0.0500
BUTTERMILK	GALLON	\$ 1.9516	\$ 0.2390	\$ 0.2016	\$ (0.1259)	\$ 1.4284	\$ 3.6947	\$ 0.1300	\$ 3.8247	\$ (0.5640)	\$ 0.9864	\$ 4.2471	\$ 4.0156	\$ 0.2315
	1/2 GALLON	\$ 0.9758	\$ 0.2440	\$ 0.1008	\$ (0.0525)	\$ 0.7142	\$ 1.9823	\$ 0.0698	\$ 2.0521	\$ (0.2820)	\$ 0.4932	\$ 2.2633	\$ 2.0859	\$ 0.1774
	QUART	\$ 0.4879	\$ 0.2199	\$ 0.0504	\$ 0.1095	\$ 0.3571	\$ 1.2248	\$ 0.0431	\$ 1.2679	\$ (0.1410)	\$ 0.2466	\$ 1.3735	\$ 1.2931	\$ 0.0804
	PINT	\$ 0.2439	\$ 0.1673	\$ 0.0252	\$ 0.1377	\$ 0.1786	\$ 0.7527	\$ 0.0265	\$ 0.7792	\$ (0.0705)	\$ 0.1233	\$ 0.8320	\$ 0.8030	\$ 0.0290
	12 OUNCE	\$ 0.1830	\$ 0.0367	\$ 0.0189	\$ -	\$ 0.1339	\$ 0.3725	\$ 0.0131	\$ 0.3856	\$ (0.0529)	\$ 0.0925	\$ 0.4252	\$ 0.4010	\$ 0.0242
	10 OUNCE	\$ 0.1525	\$ 0.0587	\$ 0.0158	\$ -	\$ 0.1116	\$ 0.3386	\$ 0.0119	\$ 0.3505	\$ (0.0441)	\$ 0.0771	\$ 0.3835	\$ 0.3633	\$ 0.0202
	1/2 PINT	\$ 0.1220	\$ 0.0382	\$ 0.0126	\$ 0.0239	\$ 0.0893	\$ 0.2860	\$ 0.0101	\$ 0.2961	\$ (0.0353)	\$ 0.0617	\$ 0.3225	\$ 0.3059	\$ 0.0166
	4 OUNCE	\$ 0.0610	\$ 0.0311	\$ 0.0063	\$ 0.0346	\$ 0.0446	\$ 0.1776	\$ 0.0062	\$ 0.1838	\$ (0.0177)	\$ 0.0309	\$ 0.1970	\$ 0.1864	\$ 0.0106
	Bulk per Quart	\$ 0.4879	\$ 0.1404	\$ 0.0504	\$ (0.0305)	\$ 0.3571	\$ 1.0053	\$ 0.0354	\$ 1.0407	\$ (0.1410)	\$ 0.2466	\$ 1.1463	\$ 1.0888	\$ 0.0575

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0036 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP  
FEBRUARY 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
<b>EGG NOG</b>	<b>GALLON</b>	\$ 4.0536	\$ 0.2390	\$ 0.2016	\$ (0.1259)	\$ 1.4284	\$ 5.7967	\$ 0.2040	\$ 6.0007	\$ (0.5640)	\$ 0.9864	\$ 6.4231	\$ 5.9580	\$ 0.4651
	<b>1/2 GALLON</b>	\$ 2.0268	\$ 0.2440	\$ 0.1008	\$ (0.0525)	\$ 0.7142	\$ 3.0333	\$ 0.1068	\$ 3.1401	\$ (0.2820)	\$ 0.4932	\$ 3.3513	\$ 3.0572	\$ 0.2941
	<b>QUART</b>	\$ 1.0134	\$ 0.2199	\$ 0.0504	\$ 0.1095	\$ 0.3571	\$ 1.7503	\$ 0.0616	\$ 1.8119	\$ (0.1410)	\$ 0.2466	\$ 1.9175	\$ 1.7787	\$ 0.1388
	<b>PINT</b>	\$ 0.5067	\$ 0.1673	\$ 0.0252	\$ 0.1377	\$ 0.1786	\$ 1.0155	\$ 0.0357	\$ 1.0512	\$ (0.0705)	\$ 0.1233	\$ 1.1040	\$ 1.0459	\$ 0.0581
	<b>12 OUNCE</b>	\$ 0.3800	\$ 0.0367	\$ 0.0189	\$ -	\$ 0.1339	\$ 0.5695	\$ 0.0200	\$ 0.5895	\$ (0.0529)	\$ 0.0925	\$ 0.6291	\$ 0.5832	\$ 0.0459
	<b>10 OUNCE</b>	\$ 0.3167	\$ 0.0587	\$ 0.0158	\$ -	\$ 0.1116	\$ 0.5028	\$ 0.0177	\$ 0.5205	\$ (0.0441)	\$ 0.0771	\$ 0.5535	\$ 0.5151	\$ 0.0384
	<b>1/2 PINT</b>	\$ 0.2534	\$ 0.0382	\$ 0.0126	\$ 0.0239	\$ 0.0893	\$ 0.4174	\$ 0.0147	\$ 0.4321	\$ (0.0353)	\$ 0.0617	\$ 0.4585	\$ 0.4273	\$ 0.0312
	<b>4 OUNCE</b>	\$ 0.1267	\$ 0.0311	\$ 0.0063	\$ 0.0346	\$ 0.0446	\$ 0.2433	\$ 0.0086	\$ 0.2519	\$ (0.0177)	\$ 0.0309	\$ 0.2651	\$ 0.2472	\$ 0.0179
	<b>Bulk per Quart</b>	\$ 1.0134	\$ 0.1404	\$ 0.0504	\$ (0.0305)	\$ 0.3571	\$ 1.5308	\$ 0.0539	\$ 1.5847	\$ (0.1410)	\$ 0.2466	\$ 1.6903	\$ 1.5744	\$ 0.1159

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0036 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP**  
**FEBRUARY 2023 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling \$ 0.1726	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.4757	\$ (0.5595)	\$ 0.6904	\$ 0.1278	\$ 4.73	\$ 4.56	\$ 0.17
	1/2 GALLON	\$ 2.3776	\$ (0.2972)	\$ 0.3452	\$ 0.0673	\$ 2.49	\$ 2.35	\$ 0.14
	QUART	<b>\$ 1.4307</b>	<b>\$ (0.1788)</b>	<b>\$ 0.1726</b>	<b>\$ 0.0395</b>	<b>\$ 1.46</b>	<b>\$ 1.40</b>	<b>\$ 0.06</b>
	PINT	\$ 0.8606	\$ (0.1076)	\$ 0.0863	\$ 0.0233	\$ 0.87	\$ 0.84	\$ 0.03
	12 OUNCE	\$ 0.4466	\$ (0.0558)	\$ 0.0647	\$ 0.0126	\$ 0.47	\$ 0.45	\$ 0.02
	10 OUNCE	\$ 0.4013	\$ (0.0502)	\$ 0.0539	\$ 0.0112	\$ 0.42	\$ 0.40	\$ 0.02
	1/2 PINT	\$ 0.3368	\$ (0.0421)	\$ 0.0432	\$ 0.0094	\$ 0.35	\$ 0.33	\$ 0.02
	4 OUNCE	\$ 0.2042	\$ (0.0255)	\$ 0.0216	\$ 0.0056	\$ 0.21	\$ 0.20	\$ 0.01
	Bulk per Quart	\$ 1.2034	\$ (0.1504)	\$ 0.1726	\$ 0.0340	\$ 1.26	\$ 1.22	\$ 0.04
REDUCED FAT (2%) MILK	GALLON	\$ 4.1606	\$ (0.5201)	\$ 0.6904	\$ 0.1202	\$ 4.45	\$ 4.28	\$ 0.17
	1/2 GALLON	\$ 2.2200	\$ (0.2775)	\$ 0.3452	\$ 0.0635	\$ 2.35	\$ 2.21	\$ 0.14
	QUART	\$ 1.3519	\$ (0.1690)	\$ 0.1726	\$ 0.0376	\$ 1.39	\$ 1.33	\$ 0.06
	PINT	\$ 0.8212	\$ (0.1027)	\$ 0.0863	\$ 0.0223	\$ 0.83	\$ 0.81	\$ 0.02
	12 OUNCE	\$ 0.4170	\$ (0.0521)	\$ 0.0647	\$ 0.0119	\$ 0.44	\$ 0.42	\$ 0.02
	10 OUNCE	\$ 0.3767	\$ (0.0471)	\$ 0.0539	\$ 0.0106	\$ 0.39	\$ 0.38	\$ 0.01
	1/2 PINT	\$ 0.3170	\$ (0.0396)	\$ 0.0432	\$ 0.0089	\$ 0.33	\$ 0.32	\$ 0.01
	4 OUNCE	\$ 0.1944	\$ (0.0243)	\$ 0.0216	\$ 0.0053	\$ 0.20	\$ 0.19	\$ 0.01
	Bulk per Quart	\$ 1.1246	\$ (0.1406)	\$ 0.1726	\$ 0.0321	\$ 1.19	\$ 1.15	\$ 0.04
LOWFAT (1%) MILK	GALLON	\$ 3.9304	\$ (0.4913)	\$ 0.6904	\$ 0.1146	\$ 4.24	\$ 4.08	\$ 0.16
	1/2 GALLON	\$ 2.1049	\$ (0.2631)	\$ 0.3452	\$ 0.0607	\$ 2.25	\$ 2.11	\$ 0.14
	QUART	\$ 1.2943	\$ (0.1618)	\$ 0.1726	\$ 0.0362	\$ 1.34	\$ 1.28	\$ 0.06
	PINT	\$ 0.7924	\$ (0.0991)	\$ 0.0863	\$ 0.0216	\$ 0.80	\$ 0.78	\$ 0.02
	12 OUNCE	\$ 0.3955	\$ (0.0494)	\$ 0.0647	\$ 0.0114	\$ 0.42	\$ 0.40	\$ 0.02
	10 OUNCE	\$ 0.3588	\$ (0.0449)	\$ 0.0539	\$ 0.0102	\$ 0.38	\$ 0.36	\$ 0.02
	1/2 PINT	\$ 0.3026	\$ (0.0378)	\$ 0.0432	\$ 0.0085	\$ 0.32	\$ 0.30	\$ 0.02
	4 OUNCE	\$ 0.1871	\$ (0.0234)	\$ 0.0216	\$ 0.0051	\$ 0.19	\$ 0.18	\$ 0.01
	Bulk per Quart	\$ 1.0671	\$ (0.1334)	\$ 0.1726	\$ 0.0307	\$ 1.14	\$ 1.10	\$ 0.04
NONFAT (SKIM) MILK	GALLON	\$ 3.7616	\$ (0.4702)	\$ 0.6904	\$ 0.1105	\$ 4.09	\$ 3.91	\$ 0.18
	1/2 GALLON	\$ 2.0205	\$ (0.2526)	\$ 0.3452	\$ 0.0586	\$ 2.17	\$ 2.03	\$ 0.14
	QUART	\$ 1.2522	\$ (0.1565)	\$ 0.1726	\$ 0.0352	\$ 1.30	\$ 1.24	\$ 0.06
	PINT	\$ 0.7713	\$ (0.0964)	\$ 0.0863	\$ 0.0211	\$ 0.78	\$ 0.76	\$ 0.02
	12 OUNCE	\$ 0.3797	\$ (0.0475)	\$ 0.0647	\$ 0.0110	\$ 0.41	\$ 0.39	\$ 0.02
	10 OUNCE	\$ 0.3455	\$ (0.0432)	\$ 0.0539	\$ 0.0099	\$ 0.37	\$ 0.35	\$ 0.02
	1/2 PINT	\$ 0.2921	\$ (0.0365)	\$ 0.0432	\$ 0.0083	\$ 0.31	\$ 0.29	\$ 0.02
	4 OUNCE	\$ 0.1818	\$ (0.0227)	\$ 0.0216	\$ 0.0050	\$ 0.19	\$ 0.18	\$ 0.01
	Bulk per Quart	\$ 1.0250	\$ (0.1281)	\$ 0.1726	\$ 0.0297	\$ 1.10	\$ 1.05	\$ 0.05

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP**  
**FEBRUARY 2023 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling \$ 0.1726	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 4.6625	\$ (0.5828)	\$ 0.6904	\$ 0.1324	\$ 4.90	\$ 4.73	\$ 0.17
	1/2 GALLON	\$ 2.4709	\$ (0.3089)	\$ 0.3452	\$ 0.0696	\$ 2.58	\$ 2.43	\$ 0.15
	QUART	\$ 1.4773	\$ (0.1847)	\$ 0.1726	\$ 0.0407	\$ 1.51	\$ 1.44	\$ 0.07
	PINT	\$ 0.8840	\$ (0.1105)	\$ 0.0863	\$ 0.0239	\$ 0.89	\$ 0.86	\$ 0.03
	12 OUNCE	\$ 0.4641	\$ (0.0580)	\$ 0.0647	\$ 0.0131	\$ 0.48	\$ 0.47	\$ 0.01
	10 OUNCE	\$ 0.4159	\$ (0.0520)	\$ 0.0539	\$ 0.0116	\$ 0.43	\$ 0.41	\$ 0.02
	1/2 PINT	\$ 0.3485	\$ (0.0436)	\$ 0.0432	\$ 0.0097	\$ 0.36	\$ 0.34	\$ 0.02
	4 OUNCE	\$ 0.2100	\$ (0.0263)	\$ 0.0216	\$ 0.0057	\$ 0.22	\$ 0.21	\$ 0.01
	Bulk per Quart	\$ 1.2501	\$ (0.1563)	\$ 0.1726	\$ 0.0351	\$ 1.30	\$ 1.26	\$ 0.04
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.2409	\$ (0.5301)	\$ 0.6904	\$ 0.1221	\$ 4.52	\$ 4.32	\$ 0.20
	1/2 GALLON	\$ 2.2602	\$ (0.2825)	\$ 0.3452	\$ 0.0645	\$ 2.39	\$ 2.23	\$ 0.16
	QUART	\$ 1.3720	\$ (0.1715)	\$ 0.1726	\$ 0.0381	\$ 1.41	\$ 1.34	\$ 0.07
	PINT	\$ 0.8313	\$ (0.1039)	\$ 0.0863	\$ 0.0226	\$ 0.84	\$ 0.81	\$ 0.03
	12 OUNCE	\$ 0.4246	\$ (0.0531)	\$ 0.0647	\$ 0.0121	\$ 0.45	\$ 0.43	\$ 0.02
	10 OUNCE	\$ 0.3830	\$ (0.0479)	\$ 0.0539	\$ 0.0108	\$ 0.40	\$ 0.38	\$ 0.02
	1/2 PINT	\$ 0.3221	\$ (0.0403)	\$ 0.0432	\$ 0.0090	\$ 0.33	\$ 0.32	\$ 0.01
	4 OUNCE	\$ 0.1968	\$ (0.0246)	\$ 0.0216	\$ 0.0054	\$ 0.20	\$ 0.19	\$ 0.01
	Bulk per Quart	\$ 1.1447	\$ (0.1431)	\$ 0.1726	\$ 0.0326	\$ 1.21	\$ 1.16	\$ 0.05
FLAVORED NONFAT MILK	GALLON	\$ 3.9436	\$ (0.4930)	\$ 0.6904	\$ 0.1149	\$ 4.26	\$ 4.07	\$ 0.19
	1/2 GALLON	\$ 2.1115	\$ (0.2639)	\$ 0.3452	\$ 0.0608	\$ 2.25	\$ 2.11	\$ 0.14
	QUART	\$ 1.2976	\$ (0.1622)	\$ 0.1726	\$ 0.0363	\$ 1.34	\$ 1.28	\$ 0.06
	PINT	\$ 0.7941	\$ (0.0993)	\$ 0.0863	\$ 0.0217	\$ 0.80	\$ 0.78	\$ 0.02
	12 OUNCE	\$ 0.3967	\$ (0.0496)	\$ 0.0647	\$ 0.0114	\$ 0.42	\$ 0.40	\$ 0.02
	10 OUNCE	\$ 0.3598	\$ (0.0450)	\$ 0.0539	\$ 0.0102	\$ 0.38	\$ 0.36	\$ 0.02
	1/2 PINT	\$ 0.3035	\$ (0.0379)	\$ 0.0432	\$ 0.0086	\$ 0.32	\$ 0.30	\$ 0.02
	4 OUNCE	\$ 0.1875	\$ (0.0234)	\$ 0.0216	\$ 0.0052	\$ 0.19	\$ 0.18	\$ 0.01
	Bulk per Quart	\$ 1.0704	\$ (0.1338)	\$ 0.1726	\$ 0.0308	\$ 1.14	\$ 1.10	\$ 0.04
BUTTERMILK	GALLON	\$ 4.2471	\$ (0.5309)	\$ 0.6904	\$ 0.1223	\$ 4.53	\$ 4.32	\$ 0.21
	1/2 GALLON	\$ 2.2633	\$ (0.2829)	\$ 0.3452	\$ 0.0645	\$ 2.39	\$ 2.23	\$ 0.16
	QUART	\$ 1.3735	\$ (0.1717)	\$ 0.1726	\$ 0.0381	\$ 1.41	\$ 1.34	\$ 0.07
	PINT	\$ 0.8320	\$ (0.1040)	\$ 0.0863	\$ 0.0226	\$ 0.84	\$ 0.81	\$ 0.03
	12 OUNCE	\$ 0.4252	\$ (0.0532)	\$ 0.0647	\$ 0.0121	\$ 0.45	\$ 0.43	\$ 0.02
	10 OUNCE	\$ 0.3835	\$ (0.0479)	\$ 0.0539	\$ 0.0108	\$ 0.40	\$ 0.38	\$ 0.02
	1/2 PINT	\$ 0.3225	\$ (0.0403)	\$ 0.0432	\$ 0.0090	\$ 0.33	\$ 0.32	\$ 0.01
	4 OUNCE	\$ 0.1970	\$ (0.0246)	\$ 0.0216	\$ 0.0054	\$ 0.20	\$ 0.19	\$ 0.01
	Bulk per Quart	\$ 1.1463	\$ (0.1433)	\$ 0.1726	\$ 0.0326	\$ 1.21	\$ 1.16	\$ 0.05

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP  
FEBRUARY 2023 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling \$ 0.1726	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)

EGG NOG	GALLON	\$ 6.4231	\$ (0.8029)	\$ 0.6904	\$ 0.1751	\$ 6.49	\$ 6.07	\$ 0.42
	1/2 GALLON	\$ 3.3513	\$ (0.4189)	\$ 0.3452	\$ 0.0910	\$ 3.37	\$ 3.10	\$ 0.27
	QUART	\$ 1.9175	\$ (0.2397)	\$ 0.1726	\$ 0.0513	\$ 1.93	\$ 1.78	\$ 0.15
	PINT	\$ 1.1040	\$ (0.1380)	\$ 0.0863	\$ 0.0292	\$ 1.11	\$ 1.06	\$ 0.05
	12 OUNCE	\$ 0.6291	\$ (0.0786)	\$ 0.0647	\$ 0.0171	\$ 0.63	\$ 0.59	\$ 0.04
	10 OUNCE	\$ 0.5535	\$ (0.0692)	\$ 0.0539	\$ 0.0149	\$ 0.56	\$ 0.52	\$ 0.04
	1/2 PINT	\$ 0.4585	\$ (0.0573)	\$ 0.0432	\$ 0.0123	\$ 0.46	\$ 0.43	\$ 0.03
	4 OUNCE	\$ 0.2651	\$ (0.0331)	\$ 0.0216	\$ 0.0070	\$ 0.28	\$ 0.26	\$ 0.02
	Bulk per Quart	\$ 1.6903	\$ (0.2113)	\$ 0.1726	\$ 0.0458	\$ 1.70	\$ 1.59	\$ 0.11