

Pennsylvania Milk Marketing Board SALES IN PMMB AREA 6 BY TYPE OF MILK

PERCENTAGE OF CLASS I MILK SALES FOR ALL HANDLERS SELLING IN PMMB AREA 6 ⁽¹⁾⁽²⁾

Standard Milk	21.84
Flavored Milk	4.42
Egg Nog	0.24
Reduced Fat Flavored Milk	4.43
Nonfat Flavored	3.57
Reduced Fat Milk	36.57
Low Fat Milk	13.10
Buttermilk	0.45
Nonfat Milk	<u>15.38</u>
	<u>100.0%</u>

PERCENTAGE OF CLASS I MILK SALES FOR CROSS SECTION DEALERS SELLING IN PMMB AREA 6 ^{(1) (2) (3)}

Standard Milk	22.75
Flavored Milk	6.55
Egg Nog	0.14
Reduced Fat Flavored Milk	2.69
Nonfat Flavored	4.47
Reduced Fat Milk	36.48
Low Fat Milk	12.17
Buttermilk	0.48
Nonfat Milk	<u>14.27</u>
	<u>100.0%</u>

⁽¹⁾ Source - Pennsylvania Milk Marketing Board's Milk Dealer's Monthly Report, calendar year 2014.

⁽²⁾ Pounds of milk used in deriving percentages.

⁽³⁾ The Area 6 cross-section dealers contribute 59.4% of the total milk to this area.

- * Dean Dairy Holdings Inc. (Sharpsville location)
- * Dean Dairy Holdings Inc. (doing business as Meadowbrook)
- * Galliker Dairy (Johnstown location)
- * Schneider-Valley Farms

PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2014 DATA

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	\$ 831,339	66,435,200	\$ 0.0125
Standardization & Pasteurization	\$ 1,475,036	78,298,534	\$ 0.0188
Bottling	\$ 4,320,805	75,990,989	\$ 0.0569
Cold Room	\$ 2,546,084	87,016,162	\$ 0.0293
Delivery	\$ 14,594,901	85,806,745	\$ 0.1701
Selling	\$ 1,740,028	79,462,477	\$ 0.0219

Total Cost per Point **\$ 0.3095**

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6**

YEAR 2014 UNITS (@ APRIL 2015 COSTS)

A	B	C	D	E	F	G	H
				(C÷D)			(F x (1+G))
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to NOV-15) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
Gallon - Plastic	Blow Molded	\$ 1,297,008	7,007,938	\$ 0.1851			
Gallon - Plastic	Purchased	\$ 124,596	644,851	\$ 0.1932			
Gallon Combined		\$ 1,421,604	7,652,789	\$ 0.1858	\$ 0.1768	2.05%	\$ 0.1804
1/2 Gallon - Plastic	Blow Molded	\$ 588,773	5,152,896	\$ 0.1143			
1/2 Gallon - Plastic	Purchased	\$ 70,919	503,592	\$ 0.1408			
1/2 Gallon - Paper	Purchased	\$ 18,167	122,590	\$ 0.1482			
1/2 Gallon Combined		\$ 677,859	5,779,078	\$ 0.1173	\$ 0.1098	2.05%	\$ 0.1121
Quart - Plastic	Purchased	\$ 284,694	1,200,548	\$ 0.2371			
Quart - Paper	Purchased	\$ 67,644	795,468	\$ 0.0850			
Quart Combined		\$ 352,338	1,996,016	\$ 0.1765	\$ 0.1741	1.57%	\$ 0.1768
Pint - Plastic	Purchased	\$ 628,098	4,580,221	\$ 0.1371			
Pint - Paper	Purchased	\$ 24,998	414,006	\$ 0.0604			
Pint Combined		\$ 653,096	4,994,227	\$ 0.1308	\$ 0.1293	1.62%	\$ 0.1314
12 Ounce	Purchased			\$ 0.0367	\$ 0.0367		\$ 0.0367
10 Ounce	Purchased	\$ 822	13,995	\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 Pint - Plastic	Purchased	\$ 1,748	24,343	\$ 0.0718	\$ 0.0686	0.92%	\$ 0.0692
1/2 Pint - Paper	Purchased	\$ 914,799	31,685,347	\$ 0.0289	\$ 0.0279	0.85%	\$ 0.0281
4 Ounce	Purchased	\$ 22,592	820,473	\$ 0.0275	\$ 0.0275	1.53%	\$ 0.0279
Bulk Per Quart	Purchased	\$ 107,126	1,194,549	\$ 0.0897	\$ 0.0897	1.30%	\$ 0.0909

PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2014 POUNDS (@ APRIL 2015 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	\$ 740	20,549,680	\$ -
Reduced Fat (2%) Milk	\$ 3,593	33,076,527	\$ 0.0001
Low Fat (1%) Milk	\$ 1,379	13,919,397	\$ 0.0001
Non Fat (Skim) Milk	\$ 12,952	13,791,311	\$ 0.0009
Flavored Milk	\$ 306,329	9,242,995	\$ 0.0331
Flavored Reduced Fat Milk	\$ 99,745	3,534,581	\$ 0.0282
Flavored NONFAT Milk	\$ 233,769	7,612,041	\$ 0.0307
Buttermilk	\$ 12,793	495,834	\$ 0.0258
Egg Nog	\$ 35,708	230,222	\$ 0.1551

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2014 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	11,468,274	705,634	n/a	\$ 3,299,960	n/a	\$ 3,299,960	\$ 463,284
2 Bulk MILK - diverted	237,118,208	8,920,852	\$ 54,243,150	\$ 54,465,852	n/a	\$ 222,702	\$ 13,812
3 Bulk MILK - transferred	991,757	39,565	\$ 287,941	\$ 244,779	\$ 14,810	\$ (28,352)	\$ (1,891)
4 Bulk MILK - TOTAL (Row 2 + Row 3)	238,109,965	8,960,417	\$ 54,531,091	\$ 54,710,631	\$ 14,810	\$ 194,350	\$ 11,921
5 Bulk CREAM - transferred	34,949,510	14,922,630	\$ 41,525,531	\$ 37,910,217	\$ 922,986	\$ (2,692,328)	\$ (74,875)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 463,284		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ 11,921		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (74,875)		
9 Total	\$ 400,330	129,725,023	\$ 0.0031

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6**

**MILK COSTS BEFORE PACKAGING
NOVEMBER 2015 MILK COST**

	Class I
Skim Rate	\$ 11.58
Butterfat Rate	\$ 2.9249

Product Description	A	B	C	D	E	F	G	H	I	J	K
	Product Pounds	Butterfat Pounds	(B ÷ A) Test (%)	(A - B) Skim Pounds	(B x BF Rate) Butterfat Value	(D x Skim Rate) Skim Value	(E + F) Total Value	(G ÷ A) Cost per Pound	(EX. 4) Ingredient Cost	(EX. 5) Bulk Sale (Profit)/Loss	(H + I + J) Total Cost per Pound

Class I	Standard (Whole) Milk	20,549,680	660,236	3.2129%	19,889,444	\$ 1,931,124	\$ 2,303,198	\$ 4,234,322	\$ 0.2061	\$ -	\$ 0.0031	\$ 0.2092
	Reduced Fat (2%) Milk	33,076,527	622,359	1.8816%	32,454,168	\$ 1,820,338	\$ 3,758,193	\$ 5,578,531	\$ 0.1687	\$ 0.0001	\$ 0.0031	\$ 0.1719
	Low Fat (1%) Milk	13,919,397	124,101	0.8916%	13,795,296	\$ 362,983	\$ 1,597,495	\$ 1,960,478	\$ 0.1408	\$ 0.0001	\$ 0.0031	\$ 0.1440
	Non Fat (Skim) Milk	13,791,311	17,384	0.1261%	13,773,927	\$ 50,846	\$ 1,595,021	\$ 1,645,867	\$ 0.1193	\$ 0.0009	\$ 0.0031	\$ 0.1233
	Flavored Milk	9,242,995	295,262	3.1944%	8,947,733	\$ 863,612	\$ 1,036,147	\$ 1,899,759	\$ 0.2055	\$ 0.0331	\$ 0.0031	\$ 0.2417
	Flavored Reduced Fat Milk	3,534,581	33,637	0.9517%	3,500,944	\$ 98,385	\$ 405,409	\$ 503,794	\$ 0.1425	\$ 0.0282	\$ 0.0031	\$ 0.1738
	Flavored NONFAT Milk	7,612,041	12,361	0.1624%	7,599,680	\$ 36,155	\$ 880,043	\$ 916,198	\$ 0.1204	\$ 0.0307	\$ 0.0031	\$ 0.1542
	Buttermilk	495,834	6,153	1.2409%	489,681	\$ 17,997	\$ 56,705	\$ 74,702	\$ 0.1507	\$ 0.0258	\$ 0.0031	\$ 0.1796
	Egg Nog	230,222	11,090	4.8171%	219,132	\$ 32,437	\$ 25,375	\$ 57,812	\$ 0.2511	\$ 0.1551	\$ 0.0031	\$ 0.4093

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6**

**COST UPDATE ADJUSTMENT
1st HALF COMPARISON (Year 2015 vs. Year 2014)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 st HALF EXPENSES		1 st HALF POINTS		1 st HALF COST/POINTS		INCREASE (DECREASE)
2015	2014	2015	2014	2015	2014	

WEIGHTED LABOR COSTS	\$ 8,903,595	\$ 8,465,605	37,806,742	37,824,300	\$ 0.2355	\$ 0.2238	\$ 0.0117
WEIGHTED UTILITY COSTS	\$ 440,157	\$ 455,709	37,806,742	37,824,300	\$ 0.0116	\$ 0.0120	\$ (0.0004)
WEIGHTED INSURANCE COSTS	\$ 165,375	\$ 133,480	37,806,742	37,824,300	\$ 0.0044	\$ 0.0035	\$ 0.0009

COST UPDATE ADJUSTMENT per BOTTLING POINT **\$ 0.0122**

PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from Year 2014 to SEPTEMBER 2015

1. Weighted Diesel Fuel Costs - YEAR 2014	\$	2,123,095
2. Average On-Highway Diesel Price per Gallon - YEAR 2014 ⁽¹⁾	\$	3.987
3. On-Highway Diesel Price per Gallon - SEPTEMBER 2015 ⁽¹⁾	\$	2.680
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-32.78%
5. Presumed Diesel Fuel Costs - SEPTEMBER 2015 ((Line 1 X Line 4) + Line 1)	\$	<u>1,427,144</u>
6. Change in Diesel Fuel Costs from YEAR 2014 to SEPTEMBER 2015 (Line 5 - Line 1)	\$	(695,951)
7. Weighted Delivery Points - YEAR 2014		<u>85,806,745</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	\$	<u>(0.0081)</u>

Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = http://tonto.eia.doe.gov/oog/info/wohdp/diesel_detail_report_combined.asp

PENNSYLVANIA MILK MARKETING BOARD

MILK MARKETING AREA 6

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from Year 2014 to JULY 2015

1. Weighted Heating Fuel Costs - YEAR 2014	\$	143,546
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2014 ⁽¹⁾	\$	10.19
3. Pennsylvania Average Natural Gas Price - Industrial - JULY 2015 ⁽¹⁾	\$	10.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		6.08%
5. Presumed Heating Fuel Costs - JULY 2015 ((Line 1 X Line 4) + Line 1)	\$	<u>152,274</u>
6. Change in Heating Fuel Costs from YEAR 2014 to JULY 2015 (Line 5 - Line 1)	\$	8,728
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2014		<u>78,298,534</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	\$	<u>0.0001</u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = <http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm>

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP
NOVEMBER 2015 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	Gallon	\$ 1.7991	\$ 0.1804	\$ (0.0164)	\$ (0.0936)	\$ 1.2380	\$ 3.1075	\$ 0.1094	\$ 3.2169	\$ (0.5640)	\$ 0.9864	\$ 3.6393	\$ 3.6006	\$ 0.0387
	1/2 Gallon	\$ 0.8996	\$ 0.1121	\$ (0.0082)	\$ (0.0324)	\$ 0.6190	\$ 1.5901	\$ 0.0560	\$ 1.6461	\$ (0.2820)	\$ 0.4932	\$ 1.8573	\$ 1.8399	\$ 0.0174
	Quart	\$ 0.4498	\$ 0.1768	\$ (0.0041)	\$ 0.0264	\$ 0.3095	\$ 0.9584	\$ 0.0337	\$ 0.9921	\$ (0.1410)	\$ 0.2466	\$ 1.0977	\$ 1.0771	\$ 0.0206
	Pint	\$ 0.2249	\$ 0.1314	\$ (0.0021)	\$ 0.0249	\$ 0.1548	\$ 0.5339	\$ 0.0188	\$ 0.5527	\$ (0.0705)	\$ 0.1233	\$ 0.6055	\$ 0.6076	\$ (0.0021)
	12 Ounce	\$ 0.1687	\$ 0.0367	\$ (0.0015)	\$ 0.0194	\$ 0.1161	\$ 0.3394	\$ 0.0119	\$ 0.3513	\$ (0.0529)	\$ 0.0925	\$ 0.3909	\$ 0.3868	\$ 0.0041
	10 Ounce	\$ 0.1406	\$ 0.0587	\$ (0.0013)	\$ 0.0139	\$ 0.0967	\$ 0.3086	\$ 0.0109	\$ 0.3195	\$ (0.0441)	\$ 0.0771	\$ 0.3525	\$ 0.3446	\$ 0.0079
	1/2 Pint	\$ 0.1124	\$ 0.0281	\$ (0.0010)	\$ 0.0139	\$ 0.0774	\$ 0.2308	\$ 0.0081	\$ 0.2389	\$ (0.0353)	\$ 0.0617	\$ 0.2653	\$ 0.2646	\$ 0.0007
	4 Ounce	\$ 0.0562	\$ 0.0279	\$ (0.0005)	\$ 0.0200	\$ 0.0387	\$ 0.1423	\$ 0.0050	\$ 0.1473	\$ (0.0177)	\$ 0.0309	\$ 0.1605	\$ 0.1593	\$ 0.0012
	Bulk per Quart	\$ 0.4498	\$ 0.0909	\$ (0.0041)	\$ 0.1078	\$ 0.3095	\$ 0.9539	\$ 0.0336	\$ 0.9875	\$ (0.1410)	\$ 0.2466	\$ 1.0931	\$ 1.1051	\$ (0.0120)
REDUCED FAT (2%) MILK	Gallon	\$ 1.4818	\$ 0.1804	\$ (0.0164)	\$ (0.0936)	\$ 1.2380	\$ 2.7902	\$ 0.0982	\$ 2.8884	\$ (0.5640)	\$ 0.9864	\$ 3.3108	\$ 3.2747	\$ 0.0361
	1/2 Gallon	\$ 0.7409	\$ 0.1121	\$ (0.0082)	\$ (0.0324)	\$ 0.6190	\$ 1.4314	\$ 0.0504	\$ 1.4818	\$ (0.2820)	\$ 0.4932	\$ 1.6930	\$ 1.6770	\$ 0.0160
	Quart	\$ 0.3704	\$ 0.1768	\$ (0.0041)	\$ 0.0264	\$ 0.3095	\$ 0.8790	\$ 0.0309	\$ 0.9099	\$ (0.1410)	\$ 0.2466	\$ 1.0155	\$ 0.9957	\$ 0.0198
	Pint	\$ 0.1852	\$ 0.1314	\$ (0.0021)	\$ 0.0249	\$ 0.1548	\$ 0.4942	\$ 0.0174	\$ 0.5116	\$ (0.0705)	\$ 0.1233	\$ 0.5644	\$ 0.5669	\$ (0.0025)
	12 Ounce	\$ 0.1386	\$ 0.0367	\$ (0.0015)	\$ 0.0194	\$ 0.1161	\$ 0.3093	\$ 0.0109	\$ 0.3202	\$ (0.0529)	\$ 0.0925	\$ 0.3598	\$ 0.3563	\$ 0.0035
	10 Ounce	\$ 0.1158	\$ 0.0587	\$ (0.0013)	\$ 0.0139	\$ 0.0967	\$ 0.2838	\$ 0.0100	\$ 0.2938	\$ (0.0441)	\$ 0.0771	\$ 0.3268	\$ 0.3191	\$ 0.0077
	1/2 Pint	\$ 0.0926	\$ 0.0281	\$ (0.0010)	\$ 0.0139	\$ 0.0774	\$ 0.2110	\$ 0.0074	\$ 0.2184	\$ (0.0353)	\$ 0.0617	\$ 0.2448	\$ 0.2442	\$ 0.0006
	4 Ounce	\$ 0.0463	\$ 0.0279	\$ (0.0005)	\$ 0.0200	\$ 0.0387	\$ 0.1324	\$ 0.0047	\$ 0.1371	\$ (0.0177)	\$ 0.0309	\$ 0.1503	\$ 0.1491	\$ 0.0012
	Bulk per Quart	\$ 0.3704	\$ 0.0909	\$ (0.0041)	\$ 0.1078	\$ 0.3095	\$ 0.8745	\$ 0.0308	\$ 0.9053	\$ (0.1410)	\$ 0.2466	\$ 1.0109	\$ 1.0236	\$ (0.0127)
LOWFAT (1%) MILK	Gallon	\$ 1.2413	\$ 0.1804	\$ (0.0164)	\$ (0.0936)	\$ 1.2380	\$ 2.5497	\$ 0.0897	\$ 2.6394	\$ (0.5640)	\$ 0.9864	\$ 3.0618	\$ 3.0240	\$ 0.0378
	1/2 Gallon	\$ 0.6206	\$ 0.1121	\$ (0.0082)	\$ (0.0324)	\$ 0.6190	\$ 1.3111	\$ 0.0461	\$ 1.3572	\$ (0.2820)	\$ 0.4932	\$ 1.5684	\$ 1.5517	\$ 0.0167
	Quart	\$ 0.3103	\$ 0.1768	\$ (0.0041)	\$ 0.0264	\$ 0.3095	\$ 0.8189	\$ 0.0288	\$ 0.8477	\$ (0.1410)	\$ 0.2466	\$ 0.9533	\$ 0.9329	\$ 0.0204
	Pint	\$ 0.1552	\$ 0.1314	\$ (0.0021)	\$ 0.0249	\$ 0.1548	\$ 0.4642	\$ 0.0163	\$ 0.4805	\$ (0.0705)	\$ 0.1233	\$ 0.5333	\$ 0.5355	\$ (0.0022)
	12 Ounce	\$ 0.1164	\$ 0.0367	\$ (0.0015)	\$ 0.0194	\$ 0.1161	\$ 0.2871	\$ 0.0101	\$ 0.2972	\$ (0.0529)	\$ 0.0925	\$ 0.3368	\$ 0.3328	\$ 0.0040
	10 Ounce	\$ 0.0970	\$ 0.0587	\$ (0.0013)	\$ 0.0139	\$ 0.0967	\$ 0.2650	\$ 0.0093	\$ 0.2743	\$ (0.0441)	\$ 0.0771	\$ 0.3073	\$ 0.2996	\$ 0.0077
	1/2 Pint	\$ 0.0776	\$ 0.0281	\$ (0.0010)	\$ 0.0139	\$ 0.0774	\$ 0.1960	\$ 0.0069	\$ 0.2029	\$ (0.0353)	\$ 0.0617	\$ 0.2293	\$ 0.2286	\$ 0.0007
	4 Ounce	\$ 0.0388	\$ 0.0279	\$ (0.0005)	\$ 0.0200	\$ 0.0387	\$ 0.1249	\$ 0.0044	\$ 0.1293	\$ (0.0177)	\$ 0.0309	\$ 0.1425	\$ 0.1413	\$ 0.0012
	Bulk per Quart	\$ 0.3103	\$ 0.0909	\$ (0.0041)	\$ 0.1078	\$ 0.3095	\$ 0.8144	\$ 0.0287	\$ 0.8431	\$ (0.1410)	\$ 0.2466	\$ 0.9487	\$ 0.9609	\$ (0.0122)
NONFAT (SKIM) MILK	Gallon	\$ 1.0641	\$ 0.1804	\$ (0.0164)	\$ (0.0936)	\$ 1.2380	\$ 2.3725	\$ 0.0835	\$ 2.4560	\$ (0.5640)	\$ 0.9864	\$ 2.8784	\$ 2.8486	\$ 0.0298
	1/2 Gallon	\$ 0.5320	\$ 0.1121	\$ (0.0082)	\$ (0.0324)	\$ 0.6190	\$ 1.2225	\$ 0.0430	\$ 1.2655	\$ (0.2820)	\$ 0.4932	\$ 1.4767	\$ 1.4640	\$ 0.0127
	Quart	\$ 0.2660	\$ 0.1768	\$ (0.0041)	\$ 0.0264	\$ 0.3095	\$ 0.7746	\$ 0.0273	\$ 0.8019	\$ (0.1410)	\$ 0.2466	\$ 0.9075	\$ 0.8891	\$ 0.0184
	Pint	\$ 0.1330	\$ 0.1314	\$ (0.0021)	\$ 0.0249	\$ 0.1548	\$ 0.4420	\$ 0.0156	\$ 0.4576	\$ (0.0705)	\$ 0.1233	\$ 0.5104	\$ 0.5136	\$ (0.0032)
	12 Ounce	\$ 0.0998	\$ 0.0367	\$ (0.0015)	\$ 0.0194	\$ 0.1161	\$ 0.2705	\$ 0.0095	\$ 0.2800	\$ (0.0529)	\$ 0.0925	\$ 0.3196	\$ 0.3163	\$ 0.0033
	10 Ounce	\$ 0.0831	\$ 0.0587	\$ (0.0013)	\$ 0.0139	\$ 0.0967	\$ 0.2511	\$ 0.0088	\$ 0.2599	\$ (0.0441)	\$ 0.0771	\$ 0.2929	\$ 0.2859	\$ 0.0070
	1/2 Pint	\$ 0.0665	\$ 0.0281	\$ (0.0010)	\$ 0.0139	\$ 0.0774	\$ 0.1849	\$ 0.0065	\$ 0.1914	\$ (0.0353)	\$ 0.0617	\$ 0.2178	\$ 0.2176	\$ 0.0002
	4 Ounce	\$ 0.0333	\$ 0.0279	\$ (0.0005)	\$ 0.0200	\$ 0.0387	\$ 0.1194	\$ 0.0042	\$ 0.1236	\$ (0.0177)	\$ 0.0309	\$ 0.1368	\$ 0.1358	\$ 0.0010
	Bulk per Quart	\$ 0.2660	\$ 0.0909	\$ (0.0041)	\$ 0.1078	\$ 0.3095	\$ 0.7701	\$ 0.0271	\$ 0.7972	\$ (0.1410)	\$ 0.2466	\$ 0.9028	\$ 0.9171	\$ (0.0143)

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0083 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP
NOVEMBER 2015 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	Gallon	\$ 1.9336	\$ 0.1804	\$ (0.0164)	\$ (0.0936)	\$ 1.2380	\$ 3.2420	\$ 0.1141	\$ 3.3561	\$ (0.5640)	\$ 0.9864	\$ 3.7785	\$ 3.7510	\$ 0.0275
	1/2 Gallon	\$ 0.9668	\$ 0.1121	\$ (0.0082)	\$ (0.0324)	\$ 0.6190	\$ 1.6573	\$ 0.0583	\$ 1.7156	\$ (0.2820)	\$ 0.4932	\$ 1.9268	\$ 1.9151	\$ 0.0117
	Quart	\$ 0.4834	\$ 0.1768	\$ (0.0041)	\$ 0.0264	\$ 0.3095	\$ 0.9920	\$ 0.0349	\$ 1.0269	\$ (0.1410)	\$ 0.2466	\$ 1.1325	\$ 1.1147	\$ 0.0178
	Pint	\$ 0.2417	\$ 0.1314	\$ (0.0021)	\$ 0.0249	\$ 0.1548	\$ 0.5507	\$ 0.0194	\$ 0.5701	\$ (0.0705)	\$ 0.1233	\$ 0.6229	\$ 0.6264	\$ (0.0035)
	12 Ounce	\$ 0.1813	\$ 0.0367	\$ (0.0015)	\$ 0.0194	\$ 0.1161	\$ 0.3520	\$ 0.0124	\$ 0.3644	\$ (0.0529)	\$ 0.0925	\$ 0.4040	\$ 0.4009	\$ 0.0031
	10 Ounce	\$ 0.1511	\$ 0.0587	\$ (0.0013)	\$ 0.0139	\$ 0.0967	\$ 0.3191	\$ 0.0112	\$ 0.3303	\$ (0.0441)	\$ 0.0771	\$ 0.3633	\$ 0.3564	\$ 0.0069
	1/2 Pint	\$ 0.1209	\$ 0.0281	\$ (0.0010)	\$ 0.0139	\$ 0.0774	\$ 0.2393	\$ 0.0084	\$ 0.2477	\$ (0.0353)	\$ 0.0617	\$ 0.2741	\$ 0.2740	\$ 0.0001
	4 Ounce	\$ 0.0604	\$ 0.0279	\$ (0.0005)	\$ 0.0200	\$ 0.0387	\$ 0.1465	\$ 0.0052	\$ 0.1517	\$ (0.0177)	\$ 0.0309	\$ 0.1649	\$ 0.1640	\$ 0.0009
	Bulk per Quart	\$ 0.4834	\$ 0.0909	\$ (0.0041)	\$ 0.1078	\$ 0.3095	\$ 0.9875	\$ 0.0348	\$ 1.0223	\$ (0.1410)	\$ 0.2466	\$ 1.1279	\$ 1.1427	\$ (0.0148)
FLAVORED REDUCED FAT MILK	Gallon	\$ 1.3904	\$ 0.1804	\$ (0.0164)	\$ (0.0936)	\$ 1.2380	\$ 2.6988	\$ 0.0950	\$ 2.7938	\$ (0.5640)	\$ 0.9864	\$ 3.2162	\$ 3.1845	\$ 0.0317
	1/2 Gallon	\$ 0.6952	\$ 0.1121	\$ (0.0082)	\$ (0.0324)	\$ 0.6190	\$ 1.3857	\$ 0.0488	\$ 1.4345	\$ (0.2820)	\$ 0.4932	\$ 1.6457	\$ 1.6319	\$ 0.0138
	Quart	\$ 0.3476	\$ 0.1768	\$ (0.0041)	\$ 0.0264	\$ 0.3095	\$ 0.8562	\$ 0.0301	\$ 0.8863	\$ (0.1410)	\$ 0.2466	\$ 0.9919	\$ 0.9731	\$ 0.0188
	Pint	\$ 0.1738	\$ 0.1314	\$ (0.0021)	\$ 0.0249	\$ 0.1548	\$ 0.4828	\$ 0.0170	\$ 0.4998	\$ (0.0705)	\$ 0.1233	\$ 0.5526	\$ 0.5556	\$ (0.0030)
	12 Ounce	\$ 0.1304	\$ 0.0367	\$ (0.0015)	\$ 0.0194	\$ 0.1161	\$ 0.3011	\$ 0.0106	\$ 0.3117	\$ (0.0529)	\$ 0.0925	\$ 0.3513	\$ 0.3478	\$ 0.0035
	10 Ounce	\$ 0.1086	\$ 0.0587	\$ (0.0013)	\$ 0.0139	\$ 0.0967	\$ 0.2766	\$ 0.0097	\$ 0.2863	\$ (0.0441)	\$ 0.0771	\$ 0.3193	\$ 0.3121	\$ 0.0072
	1/2 Pint	\$ 0.0869	\$ 0.0281	\$ (0.0010)	\$ 0.0139	\$ 0.0774	\$ 0.2053	\$ 0.0072	\$ 0.2125	\$ (0.0353)	\$ 0.0617	\$ 0.2389	\$ 0.2386	\$ 0.0003
	4 Ounce	\$ 0.0435	\$ 0.0279	\$ (0.0005)	\$ 0.0200	\$ 0.0387	\$ 0.1296	\$ 0.0046	\$ 0.1342	\$ (0.0177)	\$ 0.0309	\$ 0.1474	\$ 0.1463	\$ 0.0011
	Bulk per Quart	\$ 0.3476	\$ 0.0909	\$ (0.0041)	\$ 0.1078	\$ 0.3095	\$ 0.8517	\$ 0.0300	\$ 0.8817	\$ (0.1410)	\$ 0.2466	\$ 0.9873	\$ 1.0010	\$ (0.0137)
FLAVORED NONFAT MILK	Gallon	\$ 1.2336	\$ 0.1804	\$ (0.0164)	\$ (0.0936)	\$ 1.2380	\$ 2.5420	\$ 0.0895	\$ 2.6315	\$ (0.5640)	\$ 0.9864	\$ 3.0539	\$ 3.0147	\$ 0.0392
	1/2 Gallon	\$ 0.6168	\$ 0.1121	\$ (0.0082)	\$ (0.0324)	\$ 0.6190	\$ 1.3073	\$ 0.0460	\$ 1.3533	\$ (0.2820)	\$ 0.4932	\$ 1.5645	\$ 1.5470	\$ 0.0175
	Quart	\$ 0.3084	\$ 0.1768	\$ (0.0041)	\$ 0.0264	\$ 0.3095	\$ 0.8170	\$ 0.0288	\$ 0.8458	\$ (0.1410)	\$ 0.2466	\$ 0.9514	\$ 0.9307	\$ 0.0207
	Pint	\$ 0.1542	\$ 0.1314	\$ (0.0021)	\$ 0.0249	\$ 0.1548	\$ 0.4632	\$ 0.0163	\$ 0.4795	\$ (0.0705)	\$ 0.1233	\$ 0.5323	\$ 0.5344	\$ (0.0021)
	12 Ounce	\$ 0.1157	\$ 0.0367	\$ (0.0015)	\$ 0.0194	\$ 0.1161	\$ 0.2864	\$ 0.0101	\$ 0.2965	\$ (0.0529)	\$ 0.0925	\$ 0.3361	\$ 0.3319	\$ 0.0042
	10 Ounce	\$ 0.0964	\$ 0.0587	\$ (0.0013)	\$ 0.0139	\$ 0.0967	\$ 0.2644	\$ 0.0093	\$ 0.2737	\$ (0.0441)	\$ 0.0771	\$ 0.3067	\$ 0.2988	\$ 0.0079
	1/2 Pint	\$ 0.0771	\$ 0.0281	\$ (0.0010)	\$ 0.0139	\$ 0.0774	\$ 0.1955	\$ 0.0069	\$ 0.2024	\$ (0.0353)	\$ 0.0617	\$ 0.2288	\$ 0.2280	\$ 0.0008
	4 Ounce	\$ 0.0386	\$ 0.0279	\$ (0.0005)	\$ 0.0200	\$ 0.0387	\$ 0.1247	\$ 0.0044	\$ 0.1291	\$ (0.0177)	\$ 0.0309	\$ 0.1423	\$ 0.1410	\$ 0.0013
	Bulk per Quart	\$ 0.3084	\$ 0.0909	\$ (0.0041)	\$ 0.1078	\$ 0.3095	\$ 0.8125	\$ 0.0286	\$ 0.8411	\$ (0.1410)	\$ 0.2466	\$ 0.9467	\$ 0.9586	\$ (0.0119)
BUTTERMILK	Gallon	\$ 1.5482	\$ 0.1804	\$ (0.0164)	\$ (0.0936)	\$ 1.2380	\$ 2.8566	\$ 0.1005	\$ 2.9571	\$ (0.5640)	\$ 0.9864	\$ 3.3795	\$ 3.4773	\$ (0.0978)
	1/2 Gallon	\$ 0.7741	\$ 0.1121	\$ (0.0082)	\$ (0.0324)	\$ 0.6190	\$ 1.4646	\$ 0.0515	\$ 1.5161	\$ (0.2820)	\$ 0.4932	\$ 1.7273	\$ 1.7783	\$ (0.0510)
	Quart	\$ 0.3870	\$ 0.1768	\$ (0.0041)	\$ 0.0264	\$ 0.3095	\$ 0.8956	\$ 0.0315	\$ 0.9271	\$ (0.1410)	\$ 0.2466	\$ 1.0327	\$ 1.0463	\$ (0.0136)
	Pint	\$ 0.1935	\$ 0.1314	\$ (0.0021)	\$ 0.0249	\$ 0.1548	\$ 0.5025	\$ 0.0177	\$ 0.5202	\$ (0.0705)	\$ 0.1233	\$ 0.5730	\$ 0.5922	\$ (0.0192)
	12 Ounce	\$ 0.1451	\$ 0.0367	\$ (0.0015)	\$ 0.0194	\$ 0.1161	\$ 0.3158	\$ 0.0111	\$ 0.3269	\$ (0.0529)	\$ 0.0925	\$ 0.3665	\$ 0.3752	\$ (0.0087)
	10 Ounce	\$ 0.1209	\$ 0.0587	\$ (0.0013)	\$ 0.0139	\$ 0.0967	\$ 0.2889	\$ 0.0102	\$ 0.2991	\$ (0.0441)	\$ 0.0771	\$ 0.3321	\$ 0.3350	\$ (0.0029)
	1/2 Pint	\$ 0.0968	\$ 0.0281	\$ (0.0010)	\$ 0.0139	\$ 0.0774	\$ 0.2152	\$ 0.0076	\$ 0.2228	\$ (0.0353)	\$ 0.0617	\$ 0.2492	\$ 0.2568	\$ (0.0076)
	4 Ounce	\$ 0.0484	\$ 0.0279	\$ (0.0005)	\$ 0.0200	\$ 0.0387	\$ 0.1345	\$ 0.0047	\$ 0.1392	\$ (0.0177)	\$ 0.0309	\$ 0.1524	\$ 0.1554	\$ (0.0030)
	Bulk per Quart	\$ 0.3870	\$ 0.0909	\$ (0.0041)	\$ 0.1078	\$ 0.3095	\$ 0.8911	\$ 0.0314	\$ 0.9225	\$ (0.1410)	\$ 0.2466	\$ 1.0281	\$ 1.0742	\$ (0.0461)

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0083 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP
NOVEMBER 2015 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	Gallon	\$ 3.2744	\$ 0.1804	\$ (0.0164)	\$ (0.0936)	\$ 1.2380	\$ 4.5828	\$ 0.1613	\$ 4.7441	\$ (0.5640)	\$ 0.9864	\$ 5.1665	\$ 5.5050	\$ (0.3385)
	1/2 Gallon	\$ 1.6372	\$ 0.1121	\$ (0.0082)	\$ (0.0324)	\$ 0.6190	\$ 2.3277	\$ 0.0819	\$ 2.4096	\$ (0.2820)	\$ 0.4932	\$ 2.6208	\$ 2.7922	\$ (0.1714)
	Quart	\$ 0.8186	\$ 0.1768	\$ (0.0041)	\$ 0.0264	\$ 0.3095	\$ 1.3272	\$ 0.0467	\$ 1.3739	\$ (0.1410)	\$ 0.2466	\$ 1.4795	\$ 1.5532	\$ (0.0737)
	Pint	\$ 0.4093	\$ 0.1314	\$ (0.0021)	\$ 0.0249	\$ 0.1548	\$ 0.7183	\$ 0.0253	\$ 0.7436	\$ (0.0705)	\$ 0.1233	\$ 0.7964	\$ 0.8457	\$ (0.0493)
	12 Ounce	\$ 0.3070	\$ 0.0367	\$ (0.0015)	\$ 0.0194	\$ 0.1161	\$ 0.4777	\$ 0.0168	\$ 0.4945	\$ (0.0529)	\$ 0.0925	\$ 0.5341	\$ 0.5654	\$ (0.0313)
	10 Ounce	\$ 0.2558	\$ 0.0587	\$ (0.0013)	\$ 0.0139	\$ 0.0967	\$ 0.4238	\$ 0.0149	\$ 0.4387	\$ (0.0441)	\$ 0.0771	\$ 0.4717	\$ 0.4935	\$ (0.0218)
	1/2 Pint	\$ 0.2047	\$ 0.0281	\$ (0.0010)	\$ 0.0139	\$ 0.0774	\$ 0.3231	\$ 0.0114	\$ 0.3345	\$ (0.0353)	\$ 0.0617	\$ 0.3609	\$ 0.3836	\$ (0.0227)
	4 Ounce	\$ 0.1023	\$ 0.0279	\$ (0.0005)	\$ 0.0200	\$ 0.0387	\$ 0.1884	\$ 0.0066	\$ 0.1950	\$ (0.0177)	\$ 0.0309	\$ 0.2082	\$ 0.2188	\$ (0.0106)
	Bulk per Quart	\$ 0.8186	\$ 0.0909	\$ (0.0041)	\$ 0.1078	\$ 0.3095	\$ 1.3227	\$ 0.0466	\$ 1.3693	\$ (0.1410)	\$ 0.2466	\$ 1.4749	\$ 1.5812	\$ (0.1063)

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0083 per quart equivalent.

PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6

RETAIL PRICE BUILDUP
NOVEMBER 2015 MILK PRICES

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling \$ 0.1383	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	Gallon	\$ 3.6393	\$ (0.4549)	\$ 0.5532	\$ 0.1037	\$ 3.84	\$ 3.81	\$ 0.03
	1/2 Gallon	\$ 1.8573	\$ (0.2322)	\$ 0.2766	\$ 0.0528	\$ 1.95	\$ 1.94	\$ 0.01
	Quart	\$ 1.0977	\$ (0.1372)	\$ 0.1383	\$ 0.0305	\$ 1.13	\$ 1.11	\$ 0.02
	Pint	\$ 0.6055	\$ (0.0757)	\$ 0.0692	\$ 0.0166	\$ 0.62	\$ 0.62	\$ -
	12 Ounce	\$ 0.3909	\$ (0.0489)	\$ 0.0519	\$ 0.0109	\$ 0.40	\$ 0.40	\$ -
	10 Ounce	\$ 0.3525	\$ (0.0441)	\$ 0.0432	\$ 0.0098	\$ 0.36	\$ 0.35	\$ 0.01
	1/2 Pint	\$ 0.2653	\$ (0.0332)	\$ 0.0346	\$ 0.0074	\$ 0.27	\$ 0.27	\$ -
	4 Ounce	\$ 0.1605	\$ (0.0201)	\$ 0.0173	\$ 0.0044	\$ 0.17	\$ 0.16	\$ 0.01
	Bulk per Quart	\$ 1.0931	\$ (0.1366)	\$ 0.1383	\$ 0.0304	\$ 1.13	\$ 1.14	\$ (0.01)
REDUCED FAT (2%) MILK	Gallon	\$ 3.3108	\$ (0.4139)	\$ 0.5532	\$ 0.0957	\$ 3.55	\$ 3.51	\$ 0.04
	1/2 Gallon	\$ 1.6930	\$ (0.2116)	\$ 0.2766	\$ 0.0488	\$ 1.81	\$ 1.79	\$ 0.02
	Quart	\$ 1.0155	\$ (0.1269)	\$ 0.1383	\$ 0.0285	\$ 1.06	\$ 1.04	\$ 0.02
	Pint	\$ 0.5644	\$ (0.0706)	\$ 0.0692	\$ 0.0156	\$ 0.58	\$ 0.58	\$ -
	12 Ounce	\$ 0.3598	\$ (0.0450)	\$ 0.0519	\$ 0.0102	\$ 0.38	\$ 0.37	\$ 0.01
	10 Ounce	\$ 0.3268	\$ (0.0409)	\$ 0.0432	\$ 0.0091	\$ 0.34	\$ 0.33	\$ 0.01
	1/2 Pint	\$ 0.2448	\$ (0.0306)	\$ 0.0346	\$ 0.0069	\$ 0.26	\$ 0.26	\$ -
	4 Ounce	\$ 0.1503	\$ (0.0188)	\$ 0.0173	\$ 0.0041	\$ 0.16	\$ 0.15	\$ 0.01
	Bulk per Quart	\$ 1.0109	\$ (0.1264)	\$ 0.1383	\$ 0.0284	\$ 1.05	\$ 1.06	\$ (0.01)
LOWFAT (1%) MILK	Gallon	\$ 3.0618	\$ (0.3827)	\$ 0.5532	\$ 0.0897	\$ 3.32	\$ 3.29	\$ 0.03
	1/2 Gallon	\$ 1.5684	\$ (0.1961)	\$ 0.2766	\$ 0.0458	\$ 1.69	\$ 1.68	\$ 0.01
	Quart	\$ 0.9533	\$ (0.1192)	\$ 0.1383	\$ 0.0270	\$ 1.00	\$ 0.98	\$ 0.02
	Pint	\$ 0.5333	\$ (0.0667)	\$ 0.0692	\$ 0.0149	\$ 0.55	\$ 0.55	\$ -
	12 Ounce	\$ 0.3368	\$ (0.0421)	\$ 0.0519	\$ 0.0096	\$ 0.36	\$ 0.35	\$ 0.01
	10 Ounce	\$ 0.3073	\$ (0.0384)	\$ 0.0432	\$ 0.0087	\$ 0.32	\$ 0.31	\$ 0.01
	1/2 Pint	\$ 0.2293	\$ (0.0287)	\$ 0.0346	\$ 0.0065	\$ 0.24	\$ 0.24	\$ -
	4 Ounce	\$ 0.1425	\$ (0.0178)	\$ 0.0173	\$ 0.0039	\$ 0.15	\$ 0.15	\$ -
	Bulk per Quart	\$ 0.9487	\$ (0.1186)	\$ 0.1383	\$ 0.0269	\$ 1.00	\$ 1.01	\$ (0.01)
NONFAT (SKIM) MILK	Gallon	\$ 2.8784	\$ (0.3598)	\$ 0.5532	\$ 0.0852	\$ 3.16	\$ 3.13	\$ 0.03
	1/2 Gallon	\$ 1.4767	\$ (0.1846)	\$ 0.2766	\$ 0.0435	\$ 1.61	\$ 1.60	\$ 0.01
	Quart	\$ 0.9075	\$ (0.1134)	\$ 0.1383	\$ 0.0259	\$ 0.96	\$ 0.94	\$ 0.02
	Pint	\$ 0.5104	\$ (0.0638)	\$ 0.0692	\$ 0.0143	\$ 0.53	\$ 0.53	\$ -
	12 Ounce	\$ 0.3196	\$ (0.0400)	\$ 0.0519	\$ 0.0092	\$ 0.34	\$ 0.34	\$ -
	10 Ounce	\$ 0.2929	\$ (0.0366)	\$ 0.0432	\$ 0.0083	\$ 0.31	\$ 0.30	\$ 0.01
	1/2 Pint	\$ 0.2178	\$ (0.0272)	\$ 0.0346	\$ 0.0062	\$ 0.23	\$ 0.23	\$ -
	4 Ounce	\$ 0.1368	\$ (0.0171)	\$ 0.0173	\$ 0.0038	\$ 0.14	\$ 0.14	\$ -
	Bulk per Quart	\$ 0.9028	\$ (0.1129)	\$ 0.1383	\$ 0.0258	\$ 0.95	\$ 0.97	\$ (0.02)

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP
NOVEMBER 2015 MILK PRICES**

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling \$ 0.1383	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	Gallon	\$ 3.7785	\$ (0.4723)	\$ 0.5532	\$ 0.1071	\$ 3.97	\$ 3.94	\$ 0.03
	1/2 Gallon	\$ 1.9268	\$ (0.2409)	\$ 0.2766	\$ 0.0545	\$ 2.02	\$ 2.01	\$ 0.01
	Quart	\$ 1.1325	\$ (0.1416)	\$ 0.1383	\$ 0.0313	\$ 1.16	\$ 1.14	\$ 0.02
	Pint	\$ 0.6229	\$ (0.0779)	\$ 0.0692	\$ 0.0170	\$ 0.63	\$ 0.63	\$ -
	12 Ounce	\$ 0.4040	\$ (0.0505)	\$ 0.0519	\$ 0.0112	\$ 0.42	\$ 0.41	\$ 0.01
	10 Ounce	\$ 0.3633	\$ (0.0454)	\$ 0.0432	\$ 0.0100	\$ 0.37	\$ 0.36	\$ 0.01
	1/2 Pint	\$ 0.2741	\$ (0.0343)	\$ 0.0346	\$ 0.0076	\$ 0.28	\$ 0.28	\$ -
	4 Ounce	\$ 0.1649	\$ (0.0206)	\$ 0.0173	\$ 0.0045	\$ 0.17	\$ 0.17	\$ -
	Bulk per Quart	\$ 1.1279	\$ (0.1410)	\$ 0.1383	\$ 0.0312	\$ 1.16	\$ 1.17	\$ (0.01)
FLAVORED REDUCED FAT MILK	Gallon	\$ 3.2162	\$ (0.4020)	\$ 0.5532	\$ 0.0934	\$ 3.46	\$ 3.43	\$ 0.03
	1/2 Gallon	\$ 1.6457	\$ (0.2057)	\$ 0.2766	\$ 0.0476	\$ 1.76	\$ 1.75	\$ 0.01
	Quart	\$ 0.9919	\$ (0.1240)	\$ 0.1383	\$ 0.0279	\$ 1.03	\$ 1.02	\$ 0.01
	Pint	\$ 0.5526	\$ (0.0691)	\$ 0.0692	\$ 0.0153	\$ 0.57	\$ 0.57	\$ -
	12 Ounce	\$ 0.3513	\$ (0.0439)	\$ 0.0519	\$ 0.0100	\$ 0.37	\$ 0.37	\$ -
	10 Ounce	\$ 0.3193	\$ (0.0399)	\$ 0.0432	\$ 0.0090	\$ 0.33	\$ 0.33	\$ -
	1/2 Pint	\$ 0.2389	\$ (0.0299)	\$ 0.0346	\$ 0.0068	\$ 0.25	\$ 0.25	\$ -
	4 Ounce	\$ 0.1474	\$ (0.0184)	\$ 0.0173	\$ 0.0041	\$ 0.15	\$ 0.15	\$ -
	Bulk per Quart	\$ 0.9873	\$ (0.1234)	\$ 0.1383	\$ 0.0278	\$ 1.03	\$ 1.04	\$ (0.01)
FLAVORED NONFAT MILK	Gallon	\$ 3.0539	\$ (0.3817)	\$ 0.5532	\$ 0.0895	\$ 3.31	\$ 3.28	\$ 0.03
	1/2 Gallon	\$ 1.5645	\$ (0.1956)	\$ 0.2766	\$ 0.0457	\$ 1.69	\$ 1.68	\$ 0.01
	Quart	\$ 0.9514	\$ (0.1189)	\$ 0.1383	\$ 0.0269	\$ 1.00	\$ 0.98	\$ 0.02
	Pint	\$ 0.5323	\$ (0.0665)	\$ 0.0692	\$ 0.0148	\$ 0.55	\$ 0.55	\$ -
	12 Ounce	\$ 0.3361	\$ (0.0420)	\$ 0.0519	\$ 0.0096	\$ 0.36	\$ 0.35	\$ 0.01
	10 Ounce	\$ 0.3067	\$ (0.0383)	\$ 0.0432	\$ 0.0086	\$ 0.32	\$ 0.31	\$ 0.01
	1/2 Pint	\$ 0.2288	\$ (0.0286)	\$ 0.0346	\$ 0.0065	\$ 0.24	\$ 0.24	\$ -
	4 Ounce	\$ 0.1423	\$ (0.0178)	\$ 0.0173	\$ 0.0039	\$ 0.15	\$ 0.15	\$ -
	Bulk per Quart	\$ 0.9467	\$ (0.1183)	\$ 0.1383	\$ 0.0268	\$ 0.99	\$ 1.00	\$ (0.01)
BUTTERMILK	Gallon	\$ 3.3795	\$ (0.4224)	\$ 0.5532	\$ 0.0974	\$ 3.61	\$ 3.70	\$ (0.09)
	1/2 Gallon	\$ 1.7273	\$ (0.2159)	\$ 0.2766	\$ 0.0496	\$ 1.84	\$ 1.88	\$ (0.04)
	Quart	\$ 1.0327	\$ (0.1291)	\$ 0.1383	\$ 0.0289	\$ 1.07	\$ 1.08	\$ (0.01)
	Pint	\$ 0.5730	\$ (0.0716)	\$ 0.0692	\$ 0.0158	\$ 0.59	\$ 0.60	\$ (0.01)
	12 Ounce	\$ 0.3665	\$ (0.0458)	\$ 0.0519	\$ 0.0103	\$ 0.38	\$ 0.39	\$ (0.01)
	10 Ounce	\$ 0.3321	\$ (0.0415)	\$ 0.0432	\$ 0.0093	\$ 0.34	\$ 0.35	\$ (0.01)
	1/2 Pint	\$ 0.2492	\$ (0.0312)	\$ 0.0346	\$ 0.0070	\$ 0.26	\$ 0.27	\$ (0.01)
	4 Ounce	\$ 0.1524	\$ (0.0191)	\$ 0.0173	\$ 0.0042	\$ 0.16	\$ 0.16	\$ -
	Bulk per Quart	\$ 1.0281	\$ (0.1285)	\$ 0.1383	\$ 0.0288	\$ 1.07	\$ 1.11	\$ (0.04)

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP
NOVEMBER 2015 MILK PRICES**

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling \$ 0.1383	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
EGG NOG	Gallon	\$ 5.1665	\$ (0.6458)	\$ 0.5532	\$ 0.1408	\$ 5.21	\$ 5.52	\$ (0.31)
	1/2 Gallon	\$ 2.6208	\$ (0.3276)	\$ 0.2766	\$ 0.0713	\$ 2.64	\$ 2.80	\$ (0.16)
	Quart	\$ 1.4795	\$ (0.1849)	\$ 0.1383	\$ 0.0398	\$ 1.49	\$ 1.56	\$ (0.07)
	Pint	\$ 0.7964	\$ (0.0996)	\$ 0.0692	\$ 0.0213	\$ 0.81	\$ 0.86	\$ (0.05)
	12 Ounce	\$ 0.5341	\$ (0.0668)	\$ 0.0519	\$ 0.0144	\$ 0.54	\$ 0.58	\$ (0.04)
	10 Ounce	\$ 0.4717	\$ (0.0590)	\$ 0.0432	\$ 0.0127	\$ 0.48	\$ 0.50	\$ (0.02)
	1/2 Pint	\$ 0.3609	\$ (0.0451)	\$ 0.0346	\$ 0.0097	\$ 0.37	\$ 0.39	\$ (0.02)
	4 Ounce	\$ 0.2082	\$ (0.0260)	\$ 0.0173	\$ 0.0055	\$ 0.21	\$ 0.23	\$ (0.02)
	Bulk per Quart	\$ 1.4749	\$ (0.1844)	\$ 0.1383	\$ 0.0396	\$ 1.48	\$ 1.59	\$ (0.11)