

510 S. 31st Street, P.O. Box 8736 | Camp Hill, PA 17001-8736 | 717.761.2740 | www.pfb.com

August 22, 2018

Robert N. Barley, Chairman Pennsylvania Milk Marketing Board 110 Agriculture Building 2301 N. Cameron Street Harrisburg, PA 17110-9408

RE: Hearing of September 5, 2018 to consider the level and duration of the Class I overorder premium, effective October 1, 2018

## VIA ELECTRONIC MAIL TRANSMISSION AND FIRST CLASS MAIL

Dear Chairman Barley:

Enclosed are five (5) copies of prepared testimony and tables contained in PFB Exhibit 1, which are being offered for presubmission by Pennsylvania Farm Bureau, relative to the aforementioned hearing.

Pennsylvania Farm Bureau intends to offer one witness for this hearing:

 Glenn Stoltzfus, Somerset County dairy farmer and Chair of Farm Bureau's State Dairy Committee, will provide factual testimony and background relative to the status of his and other dairy farm operations.

Mr. Stoltzfus's testimony will be consistent with prepared statement and tables being offered today per Farm Bureau's presubmission.

At past producer premium hearings, Farm Bureau has also offered Michael Evanish, Manager of MSC Business Services, to testify on matters related to average prices and costs per hundredweight for production of milk experienced by dairy farm operations that MSC Business Services provides accounting or business planning services. Mr. Evanish testified at the Board's premium hearing of August 30, 2017 hearing regarding the annual averages of price and cost of milk production experienced by MSC Services client dairy farms for years 2008 through 2016.

Because of the recent retirement of Mr. Evanish and related administrative issues, data regarding annual average of price and cost of production for MSC client dairy farms for 2017 will not be sufficiently available in time for offering at the September 5 hearing. However, Farm Bureau believes that the testimony and accompanying PFB exhibits offered by Mr. Evanish at the August 30, 2017 hearing are still relevant and helpful to the Board's consideration of average producer price and cost of production and determination of level of Class I over-order premium to be established after September 30.

For the September 5 hearing, Pennsylvania Farm Bureau is requesting that the Board take administrative notice of the prepared testimony and accompanying tables offered by Mr. Evanish that were contained in PFB Exhibit 1 of over-order premium hearing of August 30, 2017.

Enclosed are copies of the materials for which Farm Bureau is requesting administrative notice.

Sincerely,

John J. Bell

Government Affairs Counsel

## Enclosures

cc: John N. Barley (via email)

James Van Blarcom(via email)

Carol A. Hardbarger (via email)

Douglas Eberly, Esquire (via email)

Andrew Saylor, Esquire (via email)

Marvin Beshore, Equire (via email)

Dean Ellinwood (via email)

Troye Cooper (via email

Wendy M. Yoviene (via email)

David W. Stonesifer (via email)

Allen Warshaw, Esquire (via email)

John Howard, Esquire (via email)

Charles M. English, Esquire (via email)

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